# ULI Fall Meeting 2015

## Resorts Reimagined: From Urban to Destination

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October 8, 2015



#### NEVER LOSE SIGHT OF THE CUSTOMER



WHO IS THE TARGET CUSTOMER?

WHY ARE THEY COMING?

HOW DO YOU DIFFERENTIATE
YOUR OFFERING?

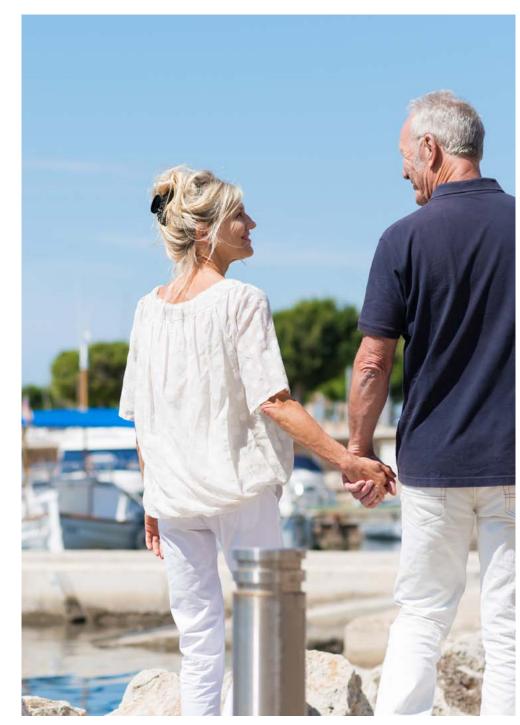
#### NEXT GENERATION CONSUMERS







### FAMILY VALUES



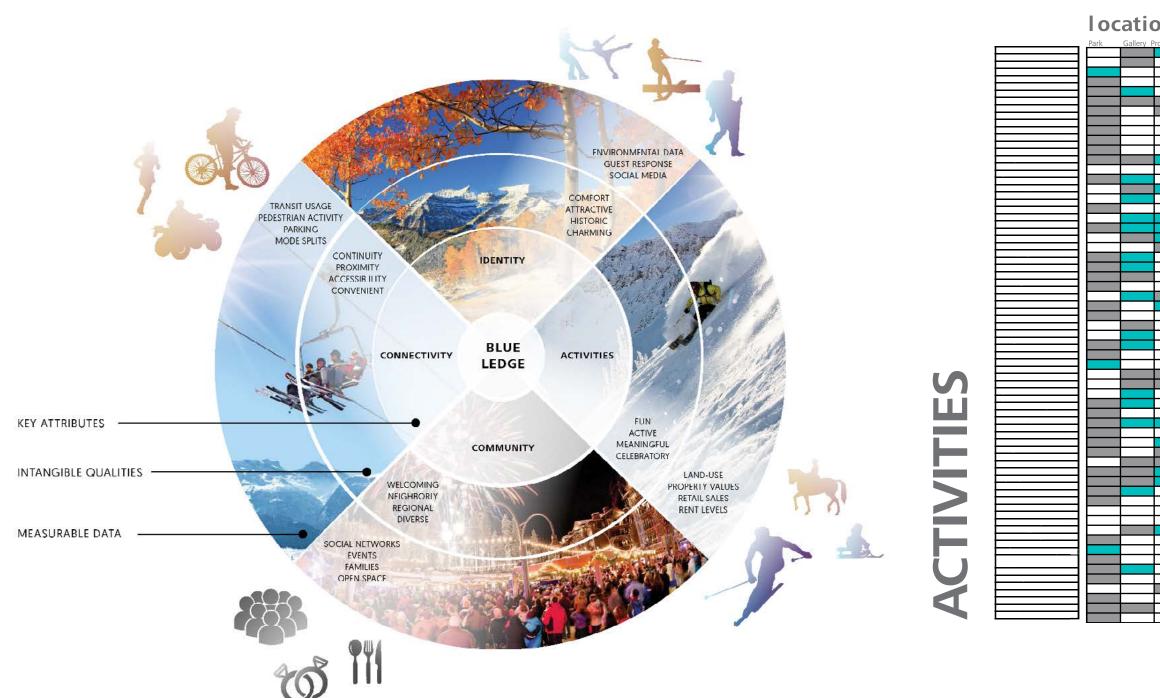


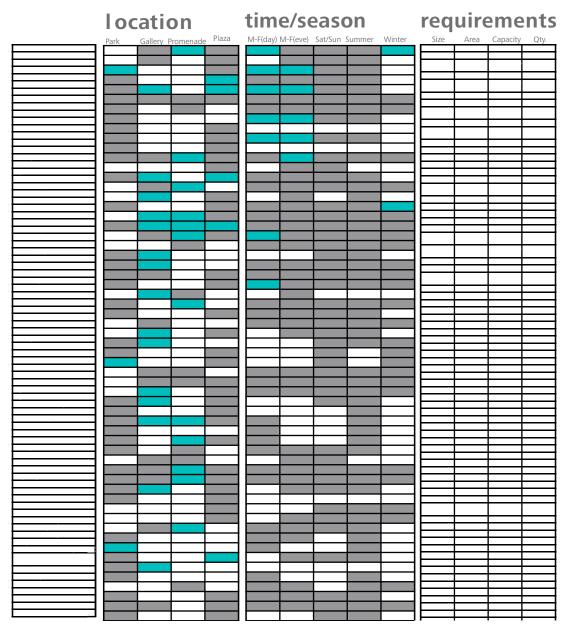


### CHOREOGRAPH THE GUEST JOURNEY



#### PLACEMAKING

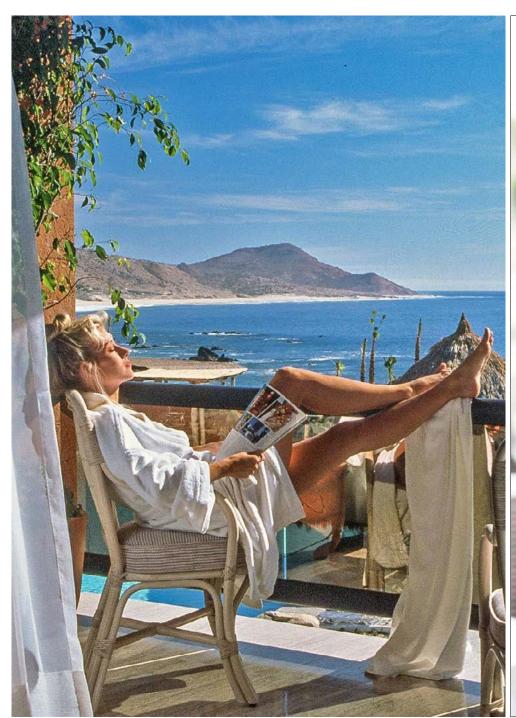




## THE SEVEN S'S OF DESIGN



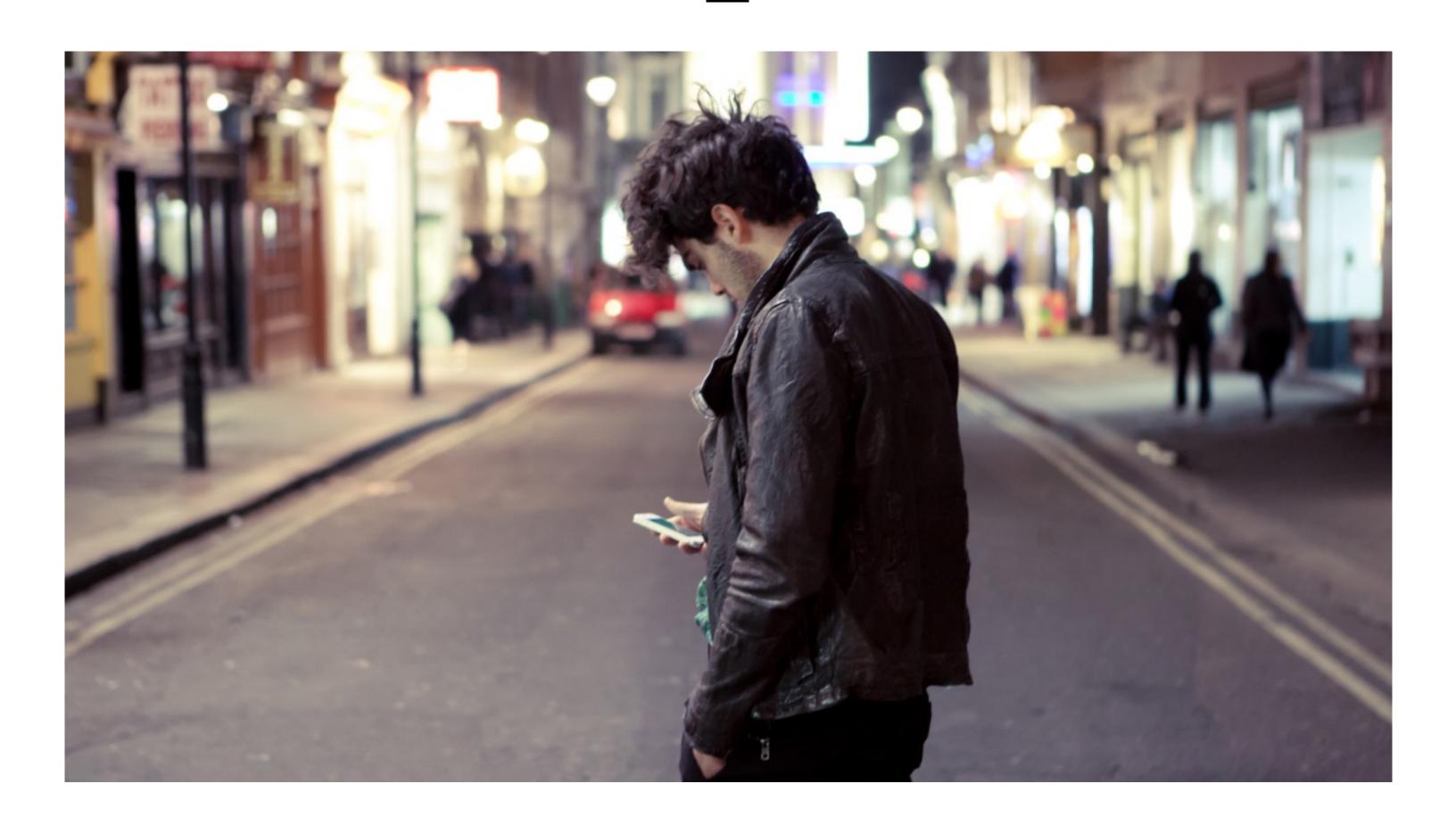
### THE NEW LUXURY







### SPLIT PRESENCE



#### THE SIMPLE LIFE







#### CELEBRATE IMPERFECTION

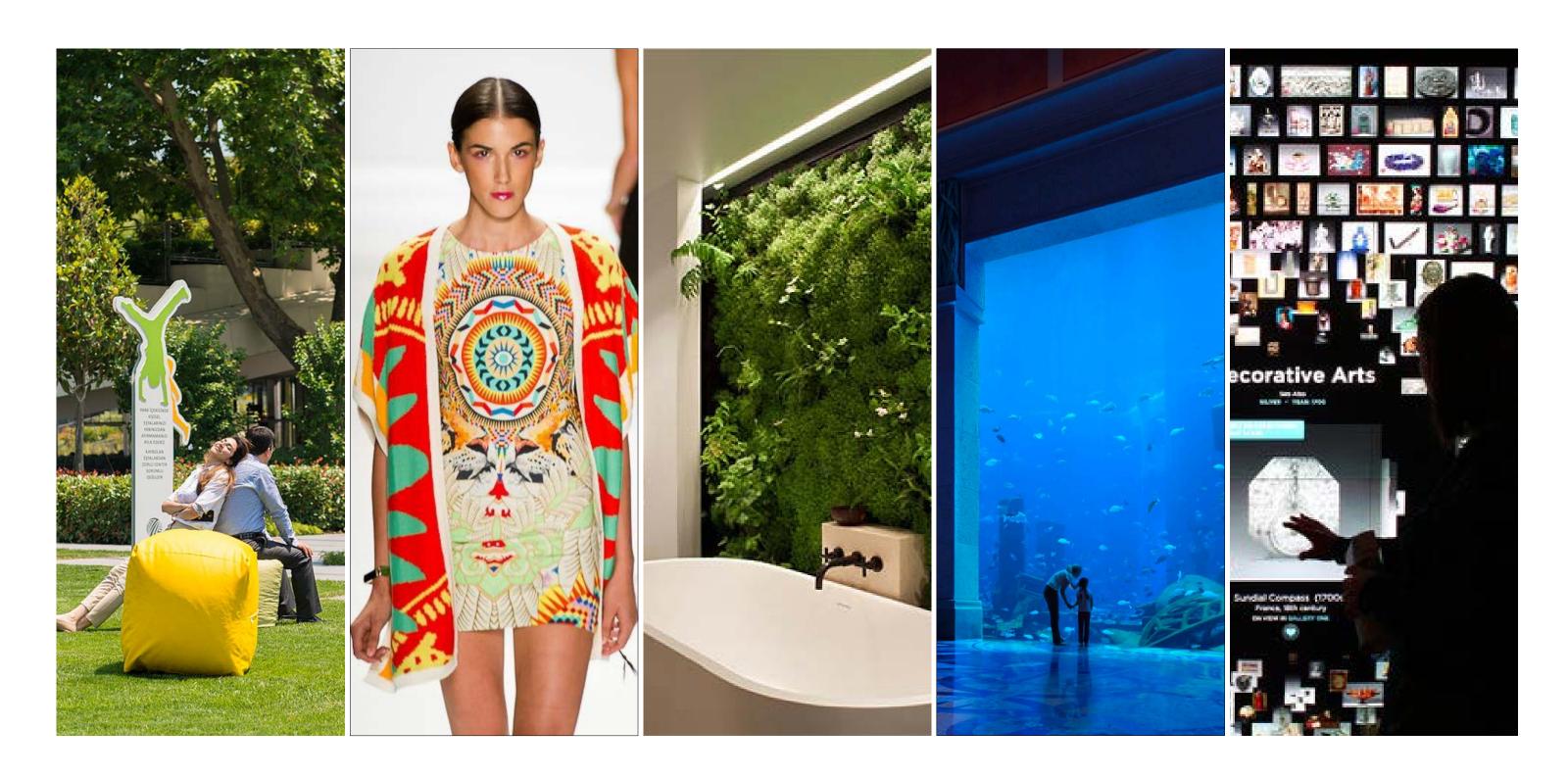




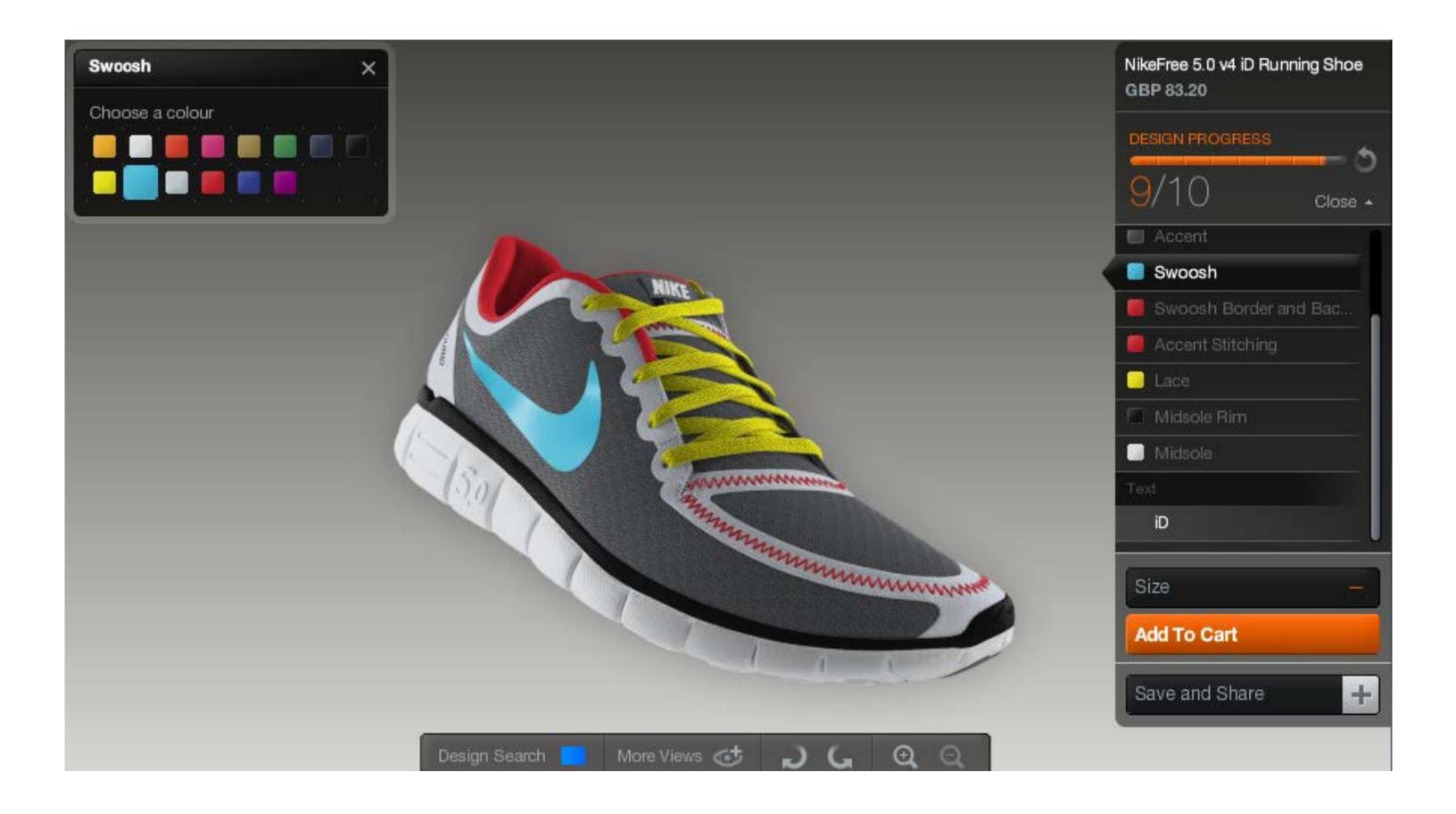
"IMPERFECTION AND OUTRIGHT UGLINESS – THE QUIRKY, THE MESSY AND THE FLAWED – ARE TAKING ON NEW APPEAL IN A WORLD THAT'S BECOME NEATLY POLISHED AND CURATED"

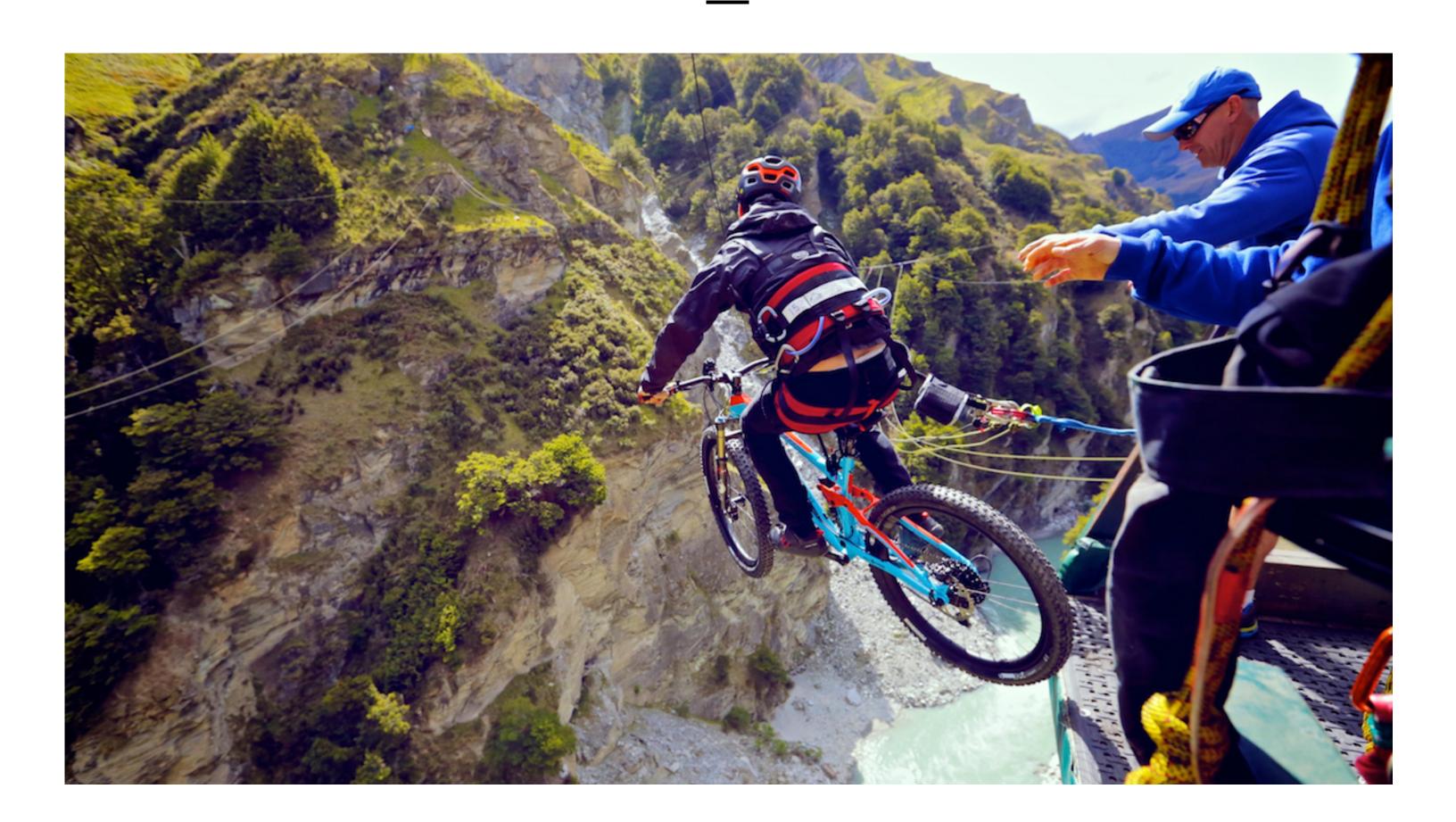
- JWT INTELLIGENCE

#### TRENDS



#### MASS CUSTOMIZATION





### HEALTHY EXPERIENCES







#### CYCLING IS THE NEW GOLF



CYCLING IS COOL AND HIP - DESIGNER STORES FOR BIKES AND CYCLING GEAR ARE BOOMING CYCLING AND WALKING ARE EXPERIENCING A YEAR-ON-YEAR GROWTH

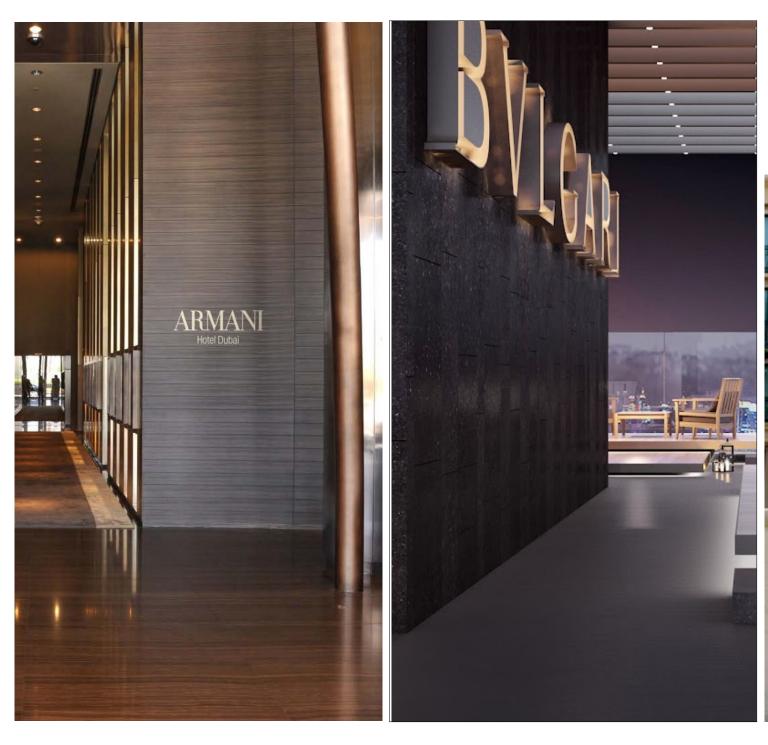
### CYCLING IS THE NEW GOLF





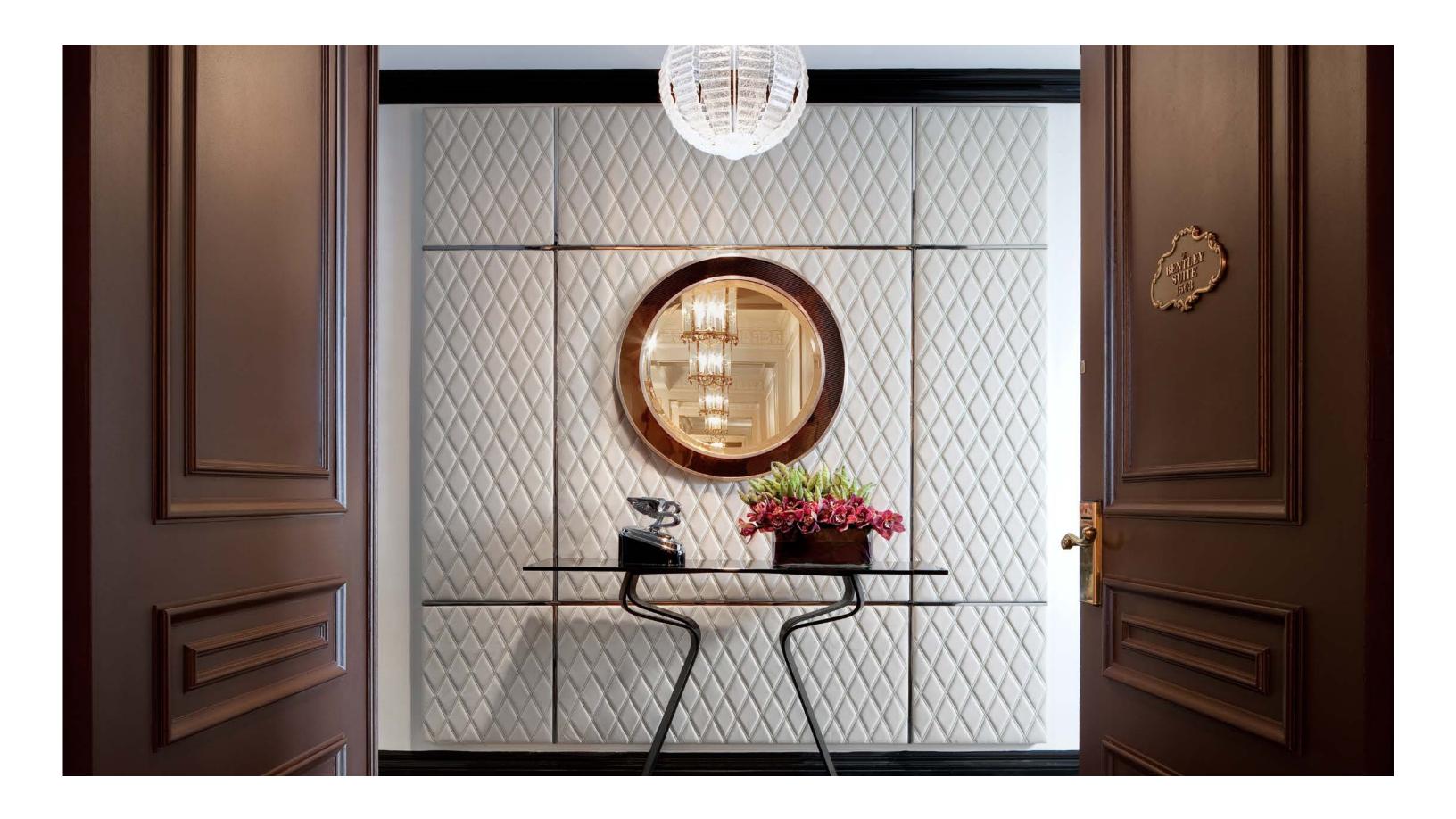


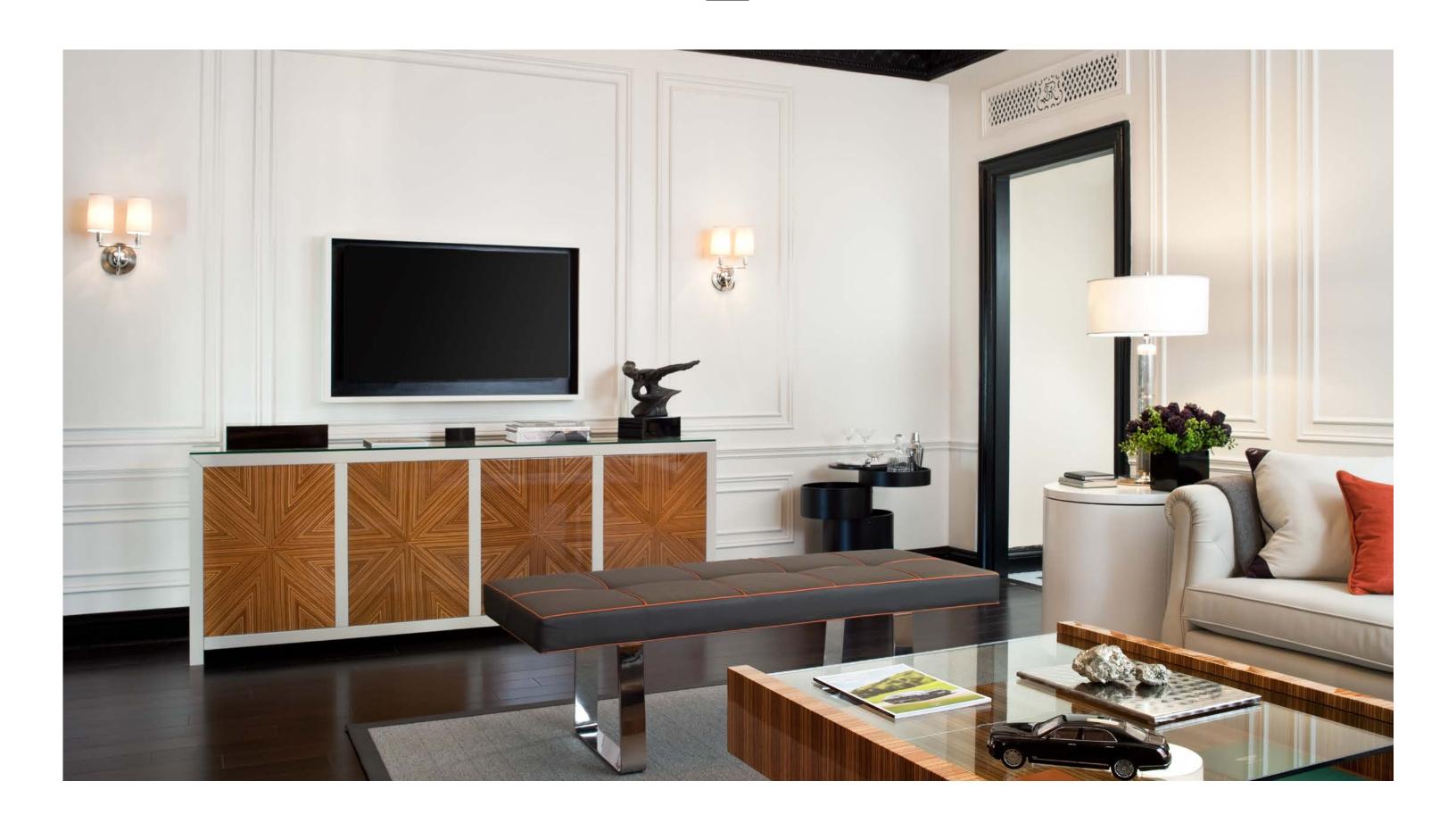
#### FASHION + LIFESTYLE

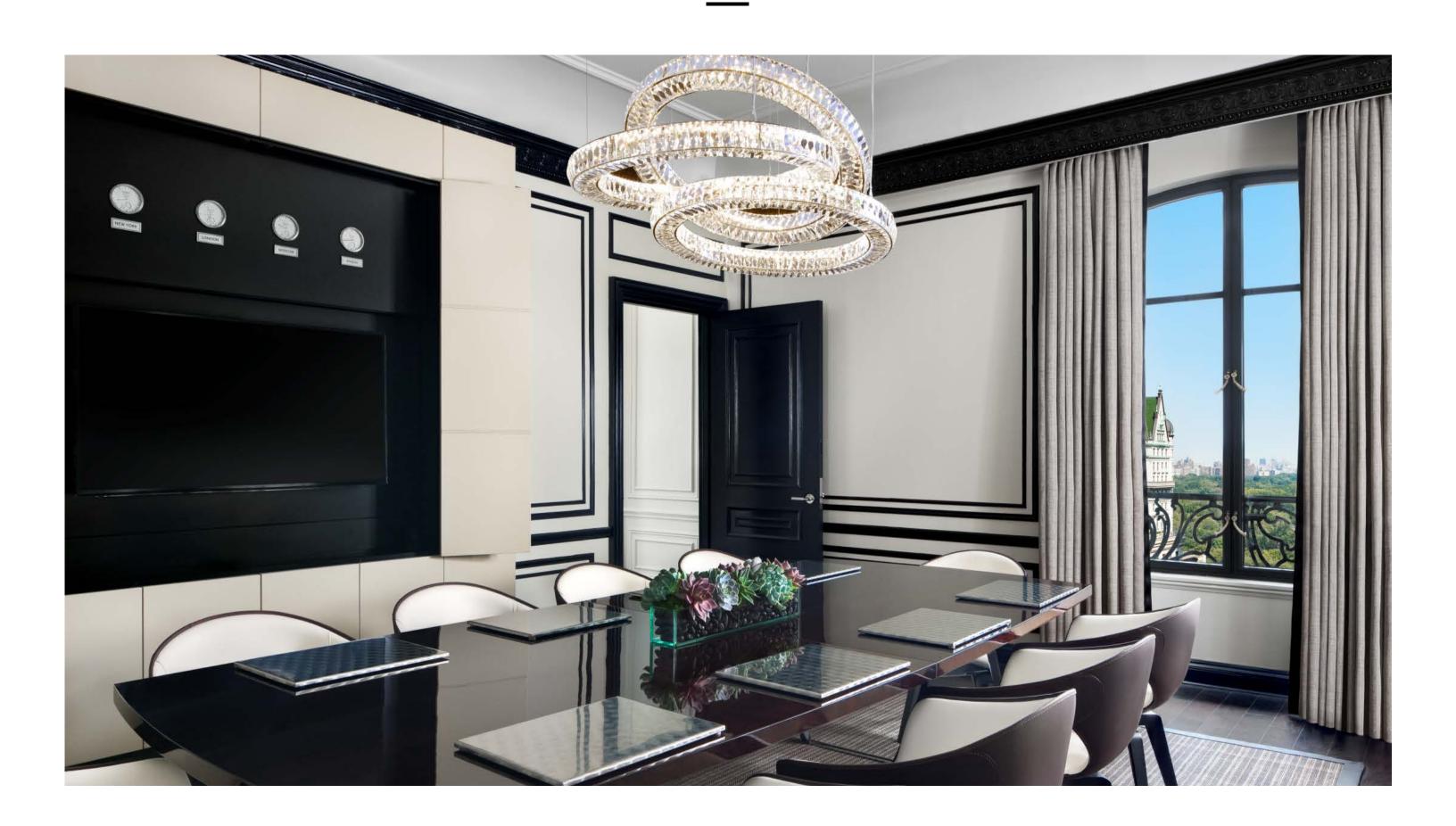




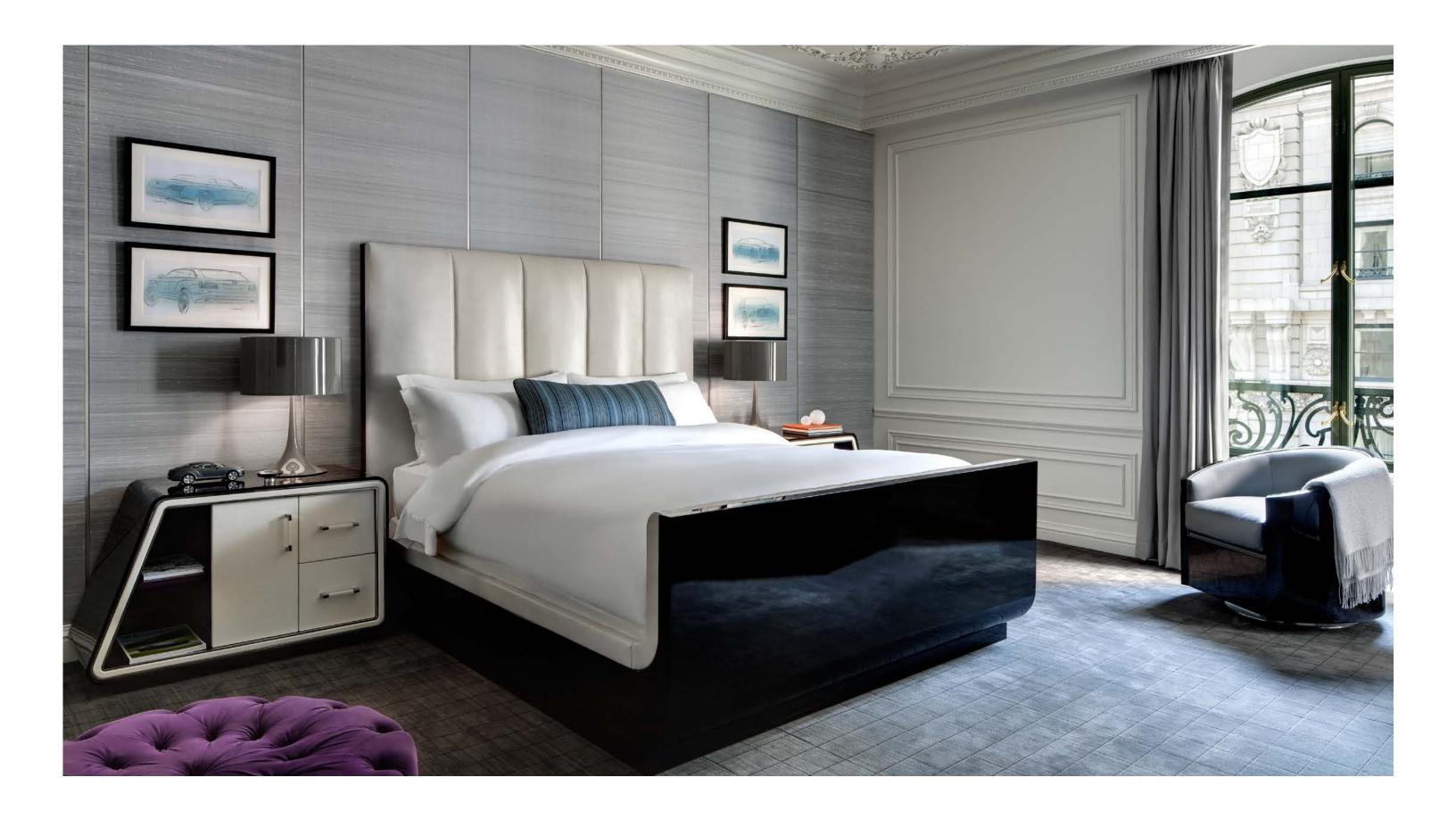












Thank You