





"the ability to <u>prepare</u> and <u>plan for</u>, <u>absorb</u>, <u>recover from</u>, and more successfully <u>adapt to</u> adverse events"

...bouncing forward



Business Case for Local Government





- Economic Diversification
- Reduced Public Assistance Expenditures



Business Case for Private Sector



- Mitigate loss
- Create competitive advantage



Case Studies

Loss mitigation	Value creation
Protected insurability	Increased rent
Lower direct losses	Higher occupancy
Reduced downtime	Improved branding/image
Lower risk of market obsolescence	Cost synergies
	Lower insurance premiums
	Extended equipment/infrastructure life
	Expedited entitlements
	Reduced time on market
	Higher lease renewal rate