# **Redfin Builder Services**

ULI Spring Meeting April 10, 2014



### **Buyer Experience**

#### REDFIN

SEARCH FOR HOMES REAL ESTATE AGENTS BUY

TS BUYING SELLING

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Kate 🗸 📃

MORE

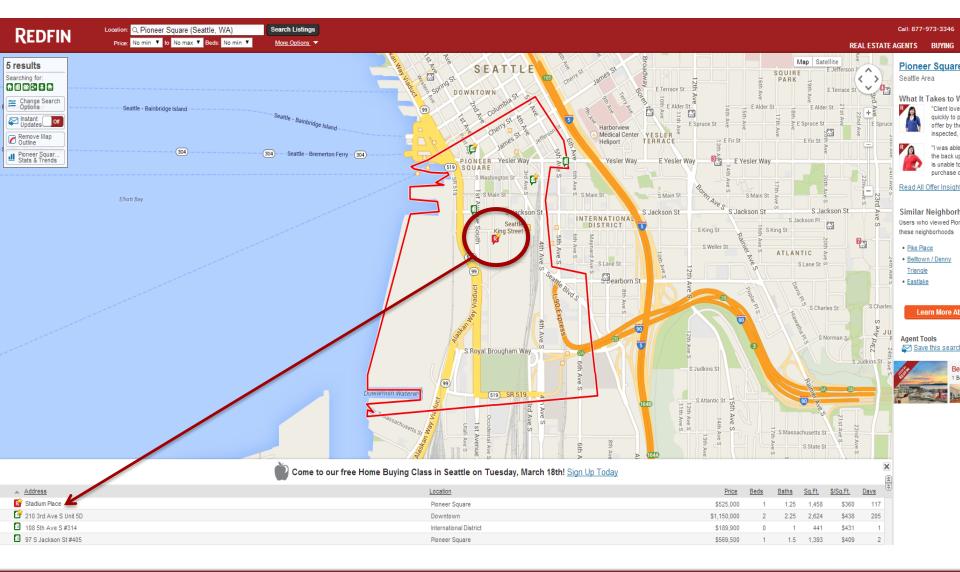
### Welcome to Redfin

#### Where our agents are paid to put you first.

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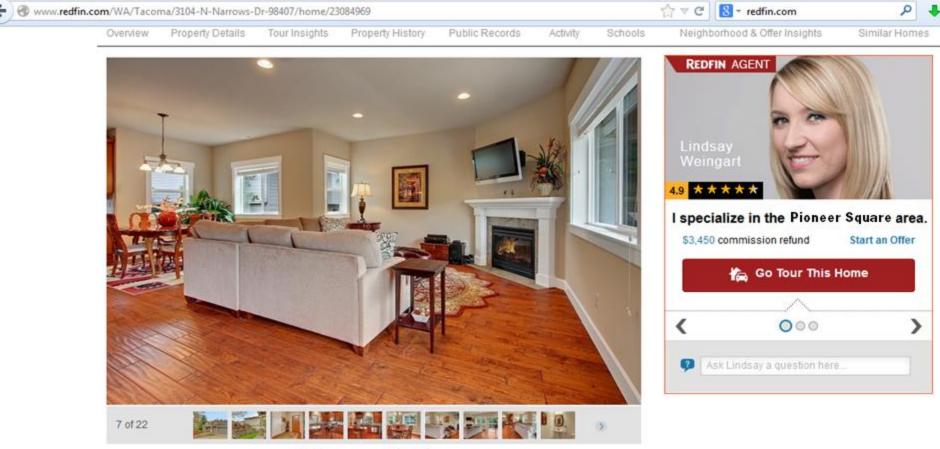
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### **Featured Redfin Listings**



**REDFIN** 

### Agents Just a Click Away



Listing courtesy of Redfin Corp.

High end finishes from the moment you enter! Hardwood & slate floors, great room concept living, dining; Oversized master suite w/ 5-pc bath ALL on the main floor! Chef's kitchen w/ slab granite counters, pantry, gorgeous custom cabinets, full height backsplash & Stnls stl appliances. Lower level features 3 more



### What does it mean for developers?





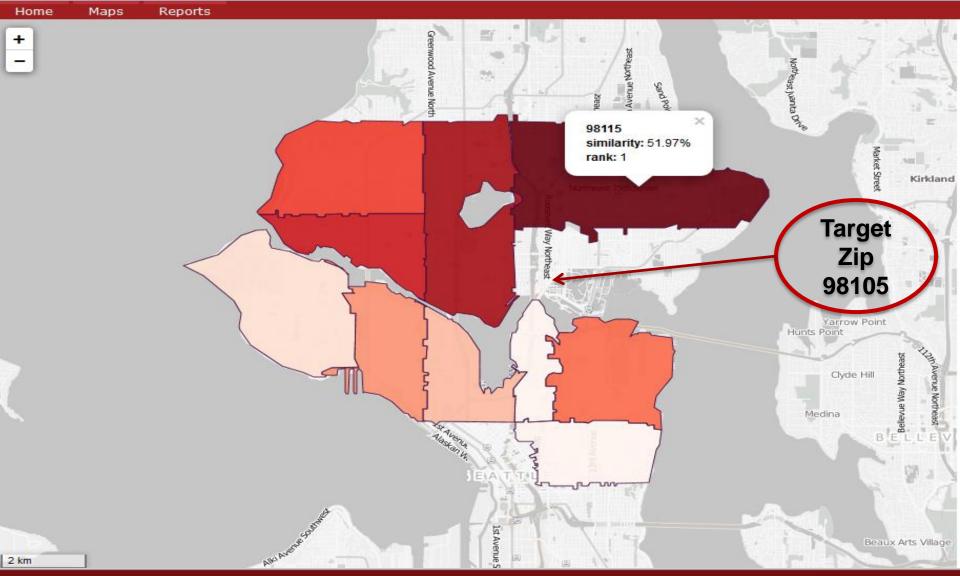
## Vision

## Reinvent real estate! ...for real estate developers and urban home builders



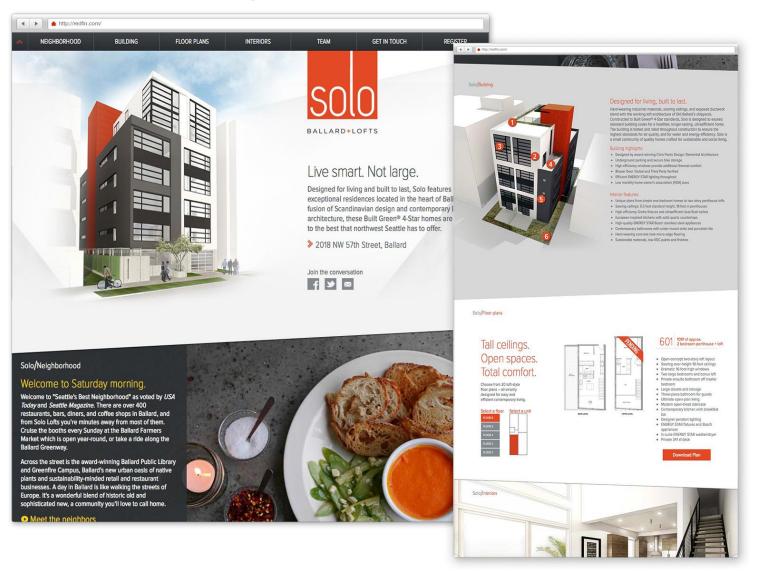


## Right Message, Right Buyer



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### Award Winning Web & Collateral



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#### Welcome home.

Solo is a collection of architecturally inspired lofts designed to blend the traditional Nordic heritage of Ballard with a contemporary Scandinavian design. Hardworking materialis that are simple in nature, high in quality, and timeless in their appeal. Unique open floor plans. Huge windows stretch virtually floor to ceiling, capturing light and views of the city outside. Extures and appliances selected for both beauty and performance. A place to kick back, a place to call home.

#### Interior Highlights:

Cabinet finish

- Unique plans from simple one-bedroom homes to two-story penthouse lofts
- Massive windows and bright day-lit interiors
- Soaring ceilings: 9.5 feet in standard city lofts & 18 feet in penthouses
- High-efficiency Grohe fixtures & ultraefficient dual-flush tollets
- European-Inspired cabinetry with solid quartz countertops
- High quality ENERGY STAR Bosch stainless steel appliance package
- Contemporary bathrooms with under-mount sinks & full-body porcelain tile

Floors

- Hard-wearing micro-edge composite flooring
- Sustainable materials, low-VOC paints and finishes



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## Solo Lofts, Ballard WA

SUNS

Quartz countertop



Alter Alert

TO MEN

What is it like... to LIVE here? LA TIEN 6. Skillet Diner 7. La Carta de Oaxaca 8. Belle Clementine 9. Walrus & Carpenter 16. Duque Salon 17. The Palm Room 18. Space Oddity 19. Farmers Market 0. Stoneburner 20. Lucca OP 1. Verite Coffee 11. Percy's & Co. 21. Dutch Bike Co. 2. Bauhaus Coffee 3. Sip & Ship 12. Hazlewood 13. Portalis Wine Bar 22. Second Ascent 23. Stone Gardens 4. Miro Tea 5. Cafe Besalu 14. Urban Family 15. Macleod's 24. Mill Marina 25. Surf Ballard A 6 Cafe Besalu NW 58th St 4 25 Surf Ballard NW 57th St Sales Center NW 56th St 4 23 Stone Garden 20 3 NW Market St 12 2 15th Ave ◀ Golden Gardens and Ballard Locks 18 4 WW WW 14 120

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## Homepage takeover!

A b http://redfin.com/					
REDFIN		SEARCH FOR HOMES REA	LESTATE AGENTS BU	YING SELLING MORE	
	Find a Home Seattle Price \$1,000,000 ± to No max	Sell My Ho + Beds 2+ + Baths	ome Q 2+ ÷	Listed by Redfin	
* Exclusively	by Redfin Introducing Solo Lofts Now selling brand new lofts and penthouses in the heart of Ballard. Open House: Thurs., Jan 16, 4–7 p.m. Learn More	Recently      Tif 23rd Ave Seattle, WA 98122      Seattle, WA 9812      Seattle, WA 981      S	Viewed 1127 33rd Ave S Seattle, WA 98144 View of the seattle of	2622 W Newton St Seattle, WA 98199	
Q. Searches Most Recent Search		4958 29th Ave S Seattle, WA 98108	1511 NW 59th St Seattle, WA 98107	4864 29th Ave S Seattle, WA 98108	
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### **Precision Marketing - Email**

#### REDFIN

Redfin Agents Buying Selling Forums

#### The Condos at Solo Lofts are 25% Sold!

We think you'll love Solo Lofts, a new condo community coming to Ballard. The units are selling fast, so check them out now on Redfin!

A boutique, 20-unit building in the heart of historic Ballard, Solo Lofts will be constructed to the highest levels of craftsmanship and is targeting a Built Green® 4-Star certification. Each residence fuses Scandinavian design with modern loft architecture.

2018 NW 57th St #402 | \$399,000 2 BD | 2 BA | 840 SQ FT



#### REDFIN Redfin Agents Buying Selling Forums Skip the Maintenance, Enjoy the Neighborhood Ever feel like you get so bogged down with taking care of your home that you no longer have time to enjoy where you live? You might love Solo Lofts, a brand-new, boutique 20unit condo community coming to the heart of historic Ballard REDFIN Solo Lofts will Redfin Agents Buying Selling Forums Green® 4-star architecture. T 2018 NW 57th Ballard's Solo Lofts is 25% sold! 2 BD | 2 BA | 8-Solo Lofts, a new condo community coming to Ballard, is selling fast! As an agent with a strong presence in the local market, we want to keep you up-to-date on the progress at Solo If you have clients looking for an exceptional loft residence in Ballard, make sure they don't miss Solo Lofts! The units fuse Scandinavian design with modern loft architecture, and will be constructed to Built Green® 4-star standards. One- and two-bedroom lofts are available, starting at \$249,000. Only three penthouses are left, including unit 601 with soaring 18' ceilings and a gorgeous 341 sq. ft. private deck. 2018 NW 57th St #601 | \$649,000 2 BD | 2 BA | 1,091 SQ FT We'd love to Garner and the Sales Center 1:00 p.m. - 6:0 10:00 a.m. - 4 2041 NW 57th Ballard, WA 98 **View Details** We'd love to show you and your clients around! Please stop by our sales center, or reach out to James Garner and the team at sololofts@redfin.com | 206-582-2730 to schedule a visit Sales Center Hours 1:00 p.m.-6:00 p.m. Monday-Friday 10:00 a.m.-4:00 p.m. Saturday and Sunday 2041 NW 57th Street Loft 103 Ballard, WA 98107







## Launch Party

# kate.knight@redfin.com

