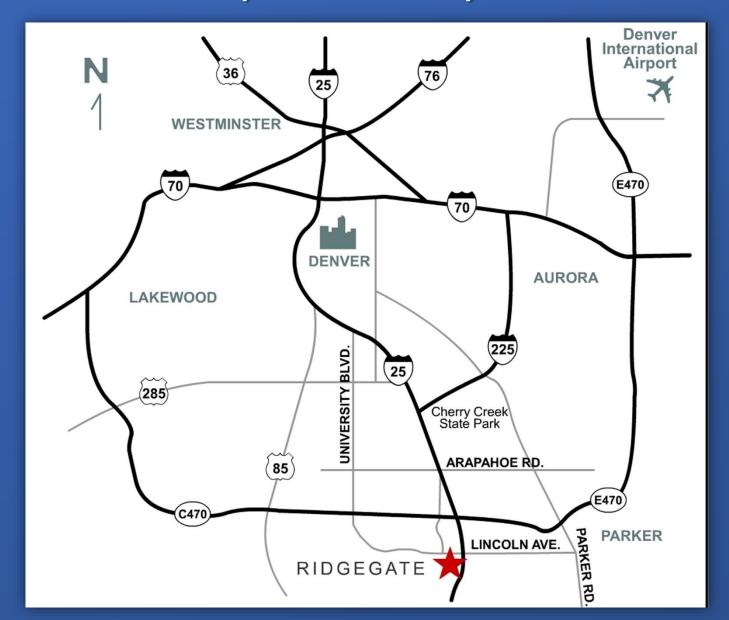
## Redefining Healthcare Driven Real Estate and Economic Development

The Sky Ridge Medical Center and the RidgeGate Master Planned Community in Lone Tree, CO

May 14, 2015

## Location, Location, Location



## Acquisition/Hold and Awakening

- **1972**: 3,500 acres acquired from Citibank Pension Fund
  - Paid CASH
- 1972-1999: Cattle Grazing to keep in Agricultural Tax Status
  - No Developer Debt

#### 1999

- PSCO Substation Siting
- Sky Ridge Site Selection Outreach
- Lone Tree Annexation Outreach
- CDOT I-25 Improvement Study

#### • 2000

Annexation into Lone Tree

#### • 2001

- Land Sale to HCA-HealthONE
- Municipal District Formation & Financing
- Interchange Approved

#### • 2001-2003

Sky Ridge and Community Infrastructure Construction

#### • 2015

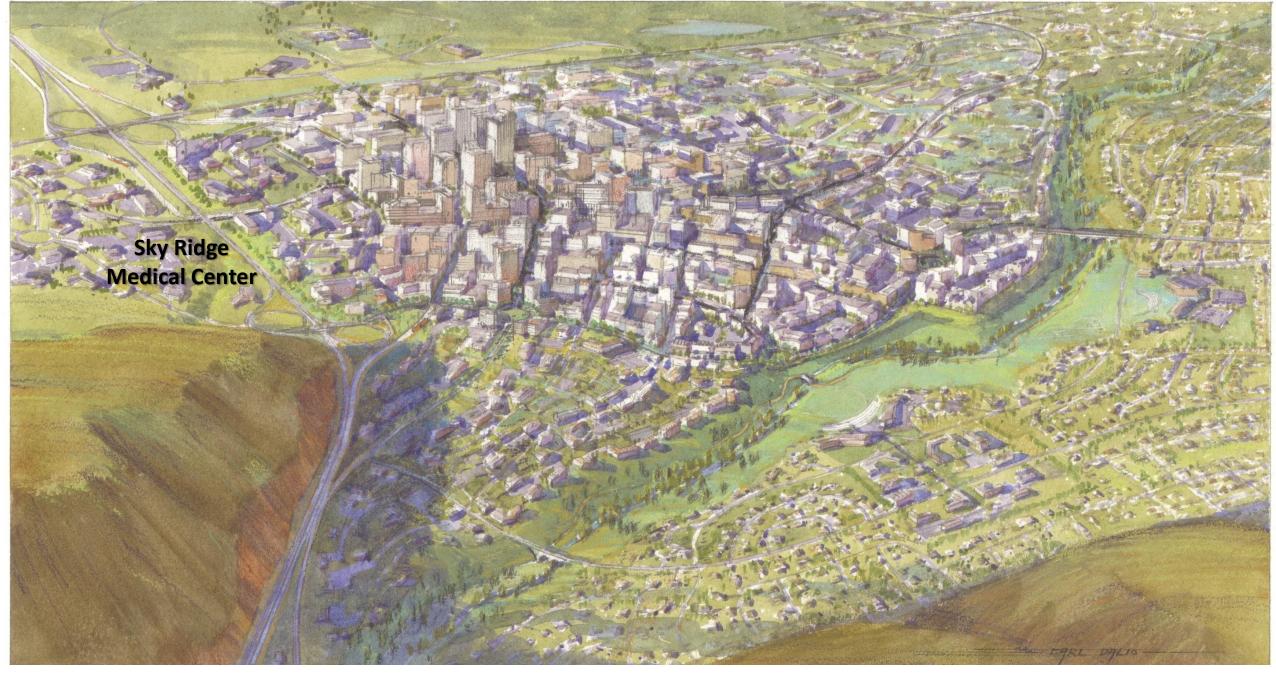
- 2,500 Residents
- 5,000 Jobs
- Still No Developer Debt

- The JOBS ENGINE
- Transportation Foundation
- Open Space Network
- Walkability
- Jobs | Housing | Retail | Civic
- Placemaking
- Public Private Partnerships

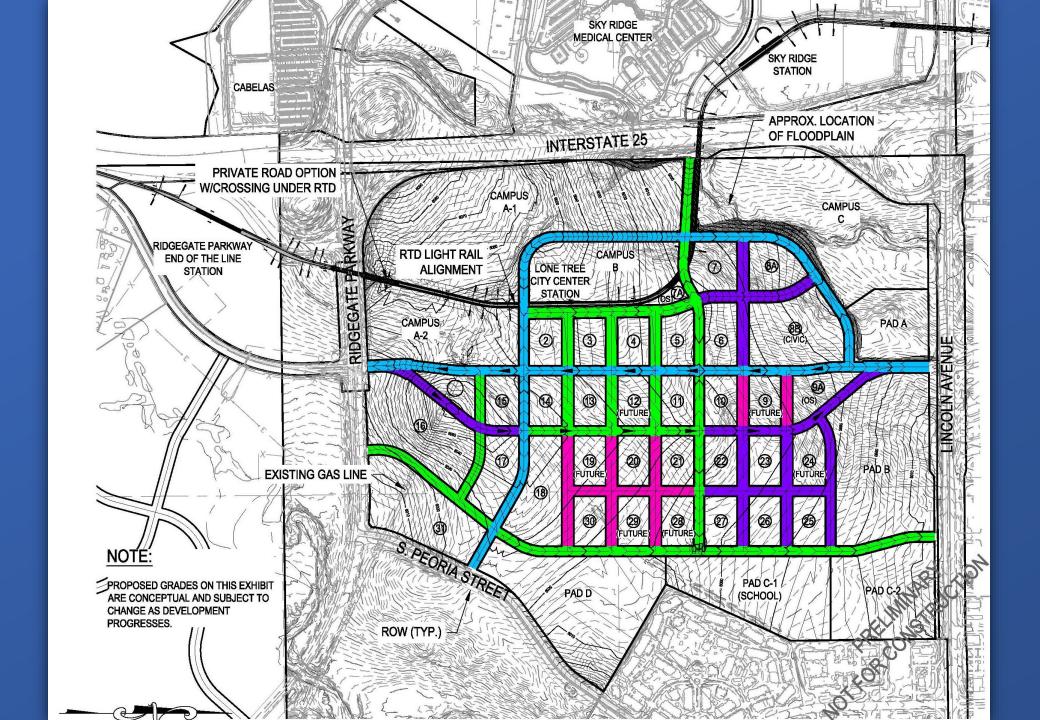


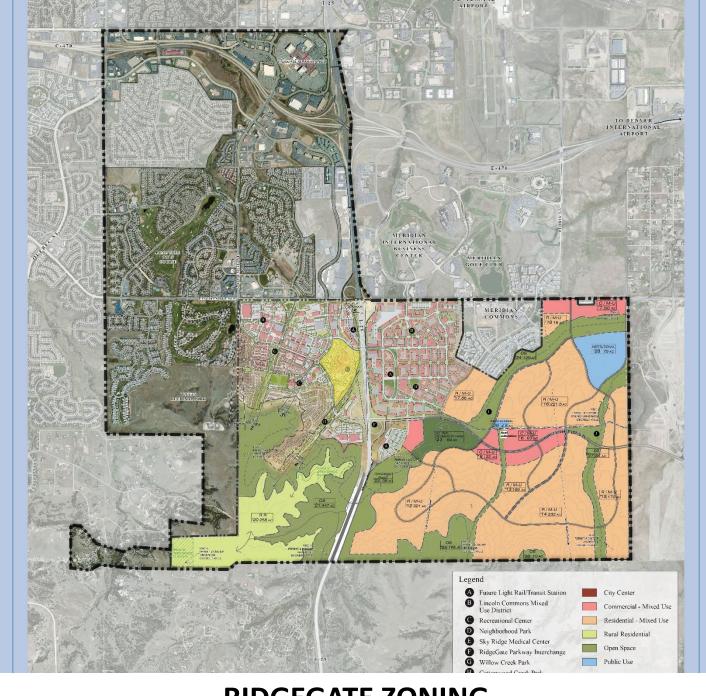






**RIDGEGATE CITY CENTER** 





**RIDGEGATE ZONING** 











#### Who is HCA?

- Founded in 1968
- One of the nation's leading providers of healthcare services
- 168 hospitals, 113 surgery centers in 20 states and United Kingdom
- 204,000 employees and caregivers had more than 20 million patient encounters

• For 2013, 85% of HCA's hospitals were on The Joint Commission's list of *Top Performers on Key Quality Measurers*® as compared to 36.9% of all TJC accredited hospitals.

#### **HCA Site Selection Criteria**

- Visibility to Interstate 25
- Access via Interstate 25 (additional interchange)
- Milieu
  - Planned Community
  - Light Rail
  - Physicians
- Proximity to existing population
- Proximity to growing population
- Acreage available (35-50 acres)
- Price
- Site planning process and entitlements

### Critical Deal Points

- Land
  - Expansion capabilities
- Restrictive Use Covenants
  - For 3,500 acre project
- Air Life transport helipad
  - Air availability due to Centennial Airport
- Price

## Sky Ridge Medical Center

- Member of the HCA-HealthONE network
- 1<sup>st</sup> hospital in Douglas County
- Full service, destination facility featuring:
  - 286 beautifully appointed patient rooms
  - Patient and family friendly amenities
  - Reputation for clinical excellence and world class service

 Provides comprehensive care through accredited centers of excellence including:

- Spine & Total Joint Center
- Stroke Center
- Cardiac Care
- Women's Hospital



program in metro area

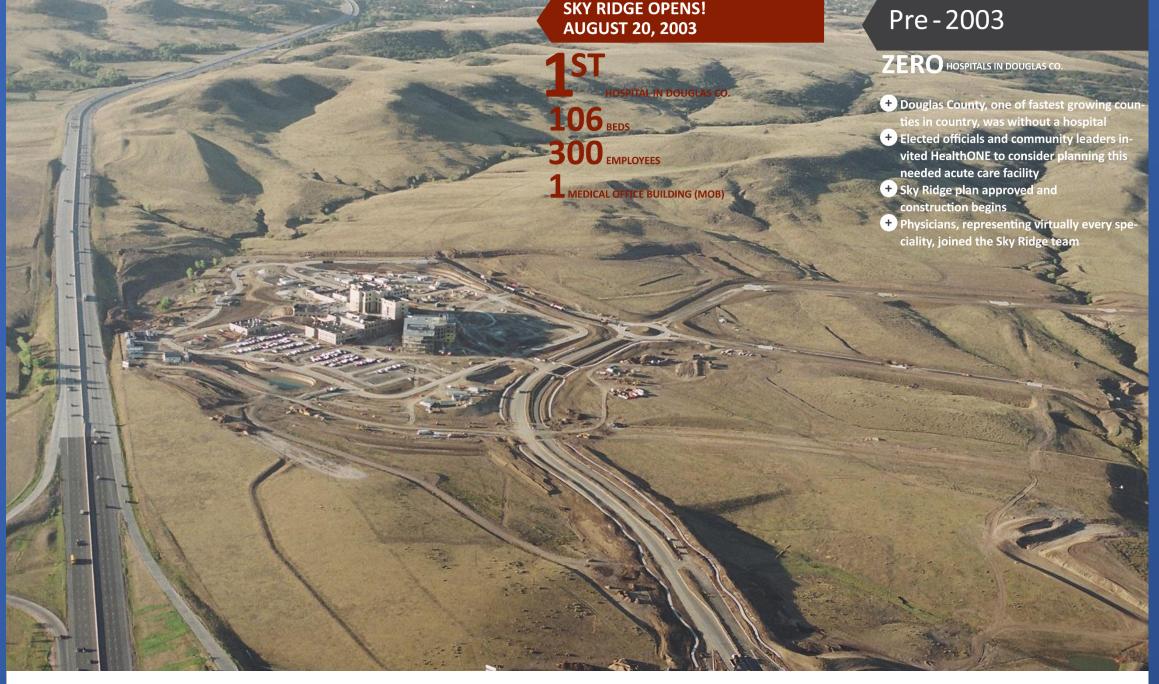
+ Cardiac & Stroke Alert programs & excellent door

 Chest Pain Certification & Open-heart surgery program

Primary Stroke Center

to balloon times

+ Heart failure clinic + TWO cardiac cath labs







**February 2015** 



February 2015



February 2015





## **Sky Ridge Success Metrics**

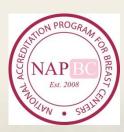
#### Recognitions











- #1 Ranking in Safety from Consumer Reports
- Mission: Lifeline Quality Achievement Award
- Joint Commission Goal Seal for Spine, Hip, Knee and Stoke programs
- Bariatric Center of Excellence from the Metabolic and Bariatric Surgery Accreditation and Quality Improvement Program
- Accredited Breast Center by National
  Accreditation Program for Breast Centers
- Trauma Survey with No Deficiencies



## Recognitions



Target Stroke: Elite Plus Award from AHA

Get with the Guidelines Silver Award for Resuscitation from AHA



2015 Women's Choice Award – Obstetrics

2015 Women's Choice Award – Cancer Care



Commission on Cancer Accreditation for Comprehensive Cancer Care Program



- Physicians rated Sky Ridge team #1 in surgical services among HealthONE hospitals
- Chest Pain Center Accredited by the Society for Cardiovascular Patient Care



# Strategic Alliances and Competitive Advantages

- Air Life
- Kaiser
- Rocky Vista Medical School

- Live | Work | Play Environment
- Visibility and Access

#### Healthcare Growth in the Region THE CENTRE OF LONE TREE 8500 Park Meadows Dr Built 2006 10,656 SF 8080 PARK MEADOWS 8080 Park Meadows Dr **Built 1995** 19,447 SF 9980 MEDICAL OFFICE 9980 Park Meadows Dr Built 2003/Renovated 2015 19.950 SF COURTYARDS AT LONE TREE 9540-9548 Park Meadows Dr CAISER PERMANENTE **Built 2009** 55.229 SF 10240 Park Meadows Dr 275,000 SF PARK MEADOWS MEDICAL 9218 Kimmer Drive PARKRIDGE MEDICAL CENTER **Built 2002** 10300 Park Meadows Dr 35,365 SF Built 2015 40.000 SF **LONE TREE MEDICAL CENTER** 9695 S Yosemite **Built 2008** PARKRIDGE MEDICAL PLAZA 68,004 SF 10450 Park Meadows Dr Built 2004 43,494 SF RENEWAL MEDICAL CENTER 9777 S Yosemite **Built 1987** LINCOLN MEDICAL CENTER I 36.541 SF 11960 Lioness Way Built 2008 SKY RIDGE MEDICAL CENTER 115.362 SF LINCOLN PROFESSIONAL PLAZA 8683 E Lincoln Ave COLORADO CENTER FOR REPRODUCTIVE MEDICINE **Built 2002** 10290 Ridgegate Circle 20,000 SF Built 2007 42,324 SF THE ASPEN BUILDING **Total Medical Office** THE EVERGREEN BUILDING 10103 Ridgegate Pkwy 10107 Ridgegate Pkwy **Built 2004** Built 2015 118,336 SF 117,490 SF **Square Footage:** THE CONIFER BUILDING Built 2004 1,072,121 104,623 SF

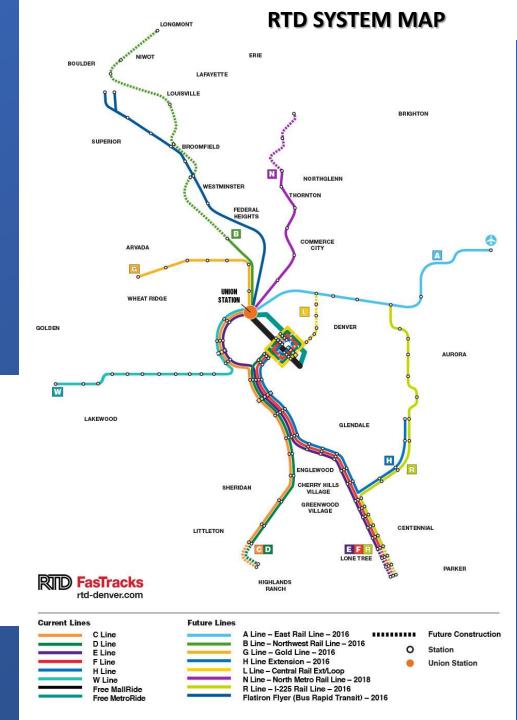
## **Transportation Strategy & Execution**

- 1999: PPP with CDOT for New RidgeGate Parkway Interchange
- 2004: SE Light Rail Extension included in FasTracks
- 2007: SE Line to Lincoln Station
- 2009: RG Pkwy Interchange
- 2013: SE Extension accepted into New Starts Grant Program
- 2014: Local Funding Partnership and RTD Board vote on SE Ext
- 2014: Lone Tree Link
- 2015: RTD Design Build Contractor selected & NTP
- 2016: FFGA & Construction Start
- 2018: SE Line Opens



#### **SOUTHEAST EXTENSION**





#### The NET EFFECTS

 SRMC dramatically enhanced healthcare/emergency services to catch up with growth  SRMC was THE 'engine' to enable the launch of the mixed use RidgeGate MPC

 SRMC stimulated a new economic development 'Cluster' and related new jobs in the region • SRMC helped to leverage new regional transportation facilities

 Many people that work at SRMC live in the community and walk to work or ride transit