



THE **SPRING** DISTRICT

www.thespringdistrict.com

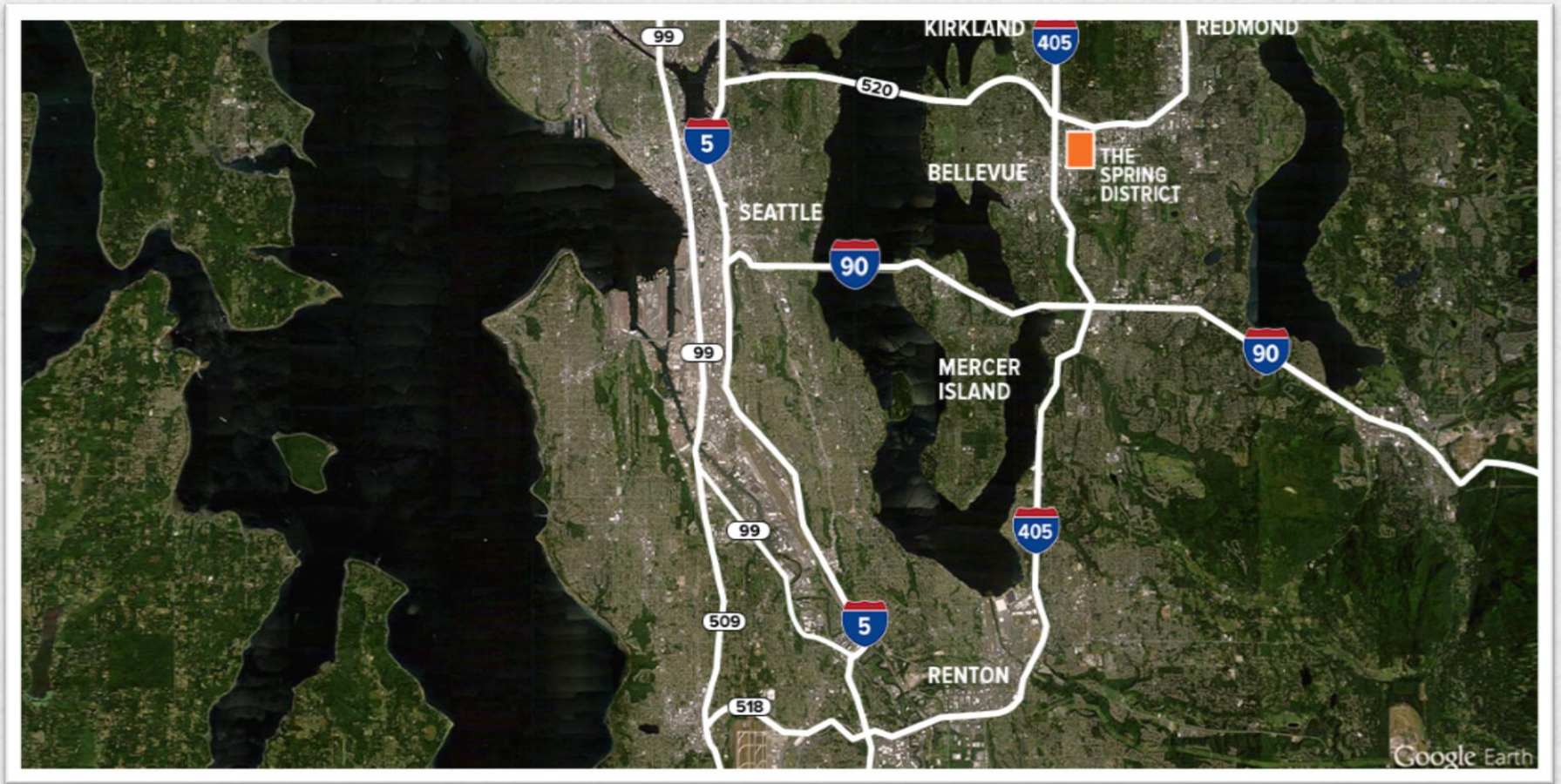
May 2015

WRIGHT
RUNSTAD
& COMPANY

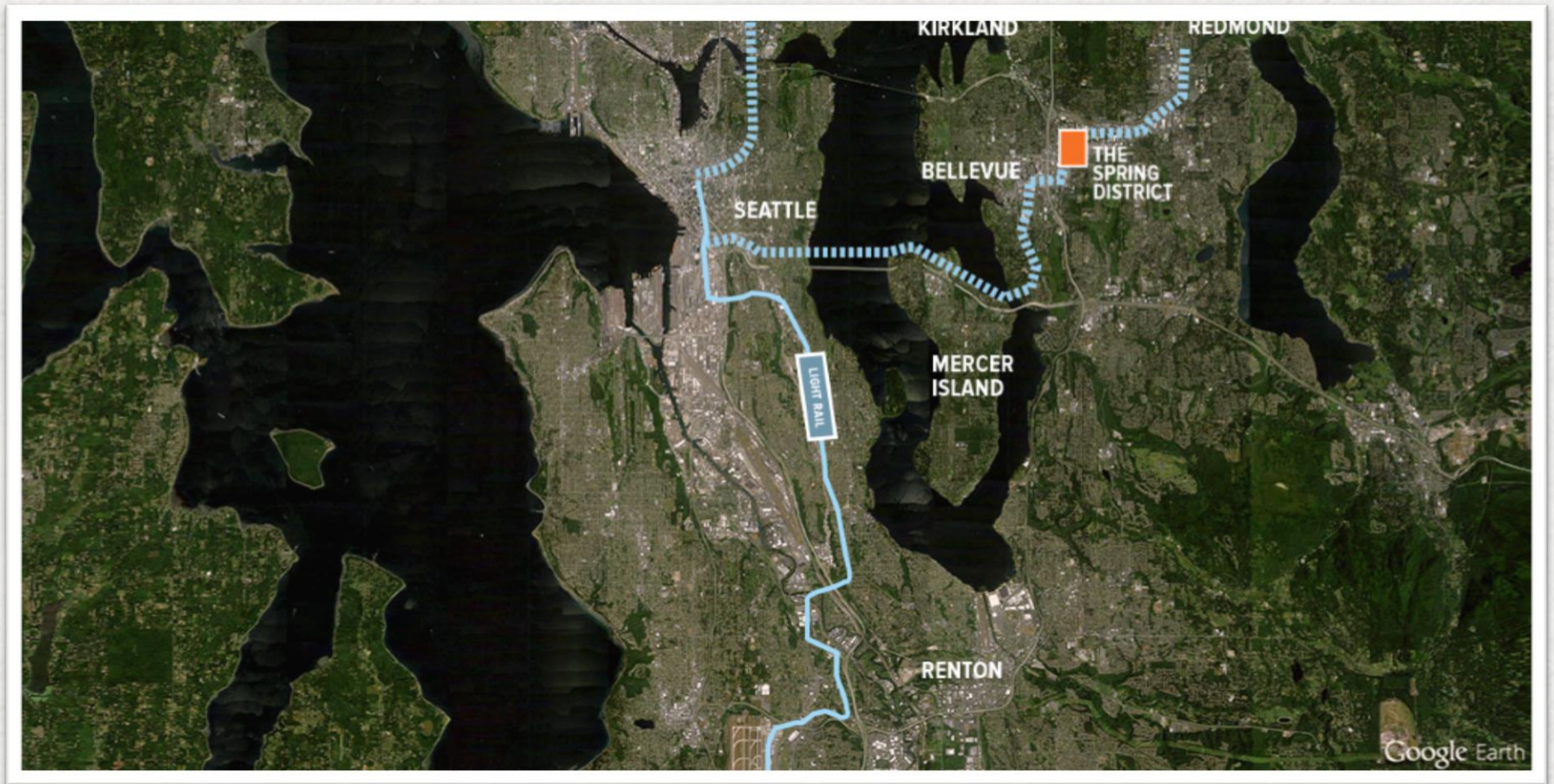




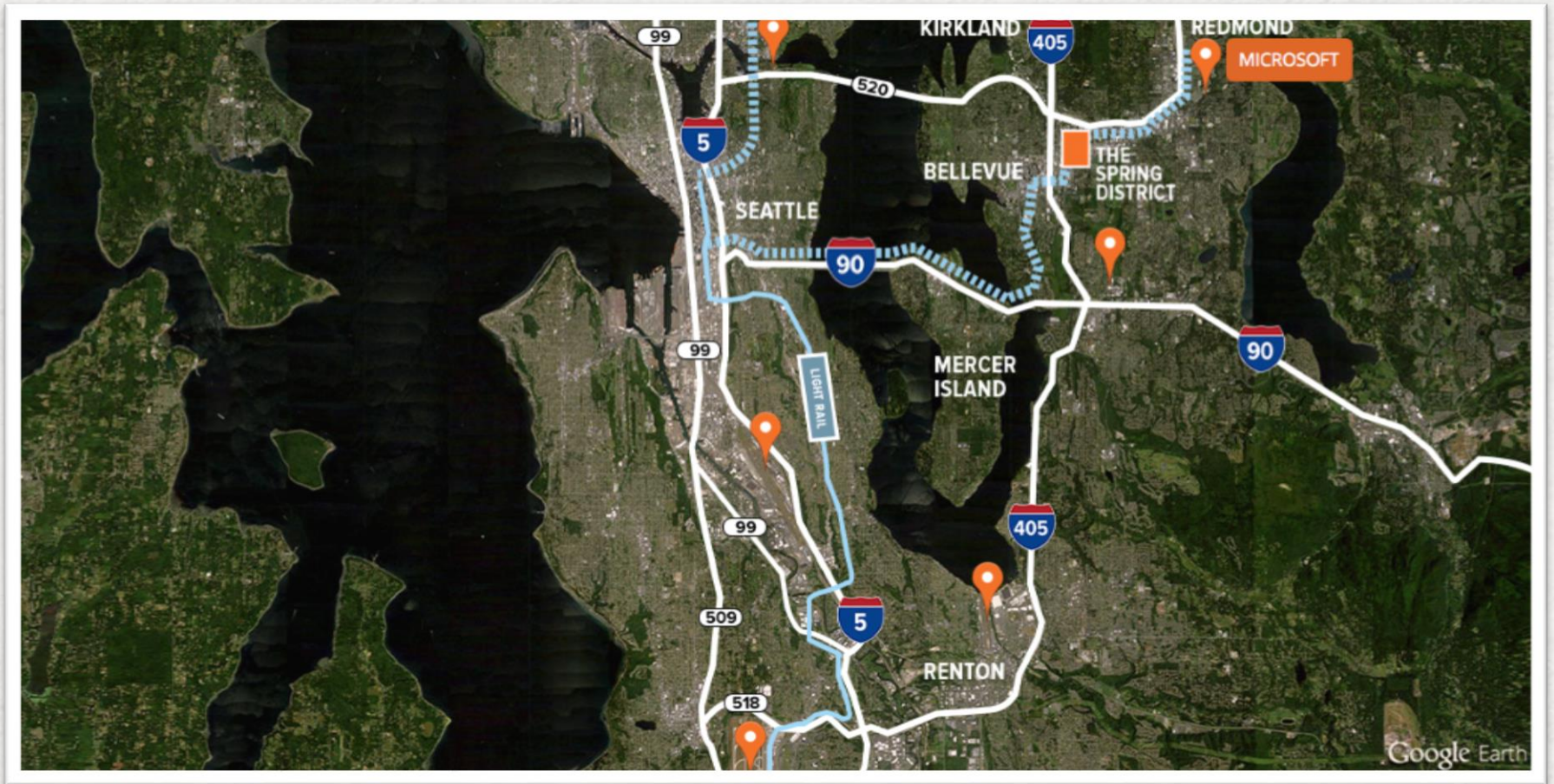
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NEW URBAN NEIGHBORHOOD

LARGEST TOD IN WESTERN US

- 5.3 million sf of office, multifamily housing, hotel and retail
- 16 city blocks with Light Rail station
- \$2.3 billion total investment
- 15 year development plan

SUSTAINABLE

- Density around transit
- Designed to LEED standards

21st CENTURY PROJECT

- Urban style housing, neighborhood retail, office and hotel mixed use
- Embraces diversity
- Compliments other Eastside cities and Bellevue neighborhoods



REGIONAL OPPORTUNITY

TECHNOLOGY LEADERSHIP

- UW, Microsoft, Amazon, Expedia, TMobile and many, many others
- Strong entrepreneurial culture

PUBLIC INVESTMENTS

- \$2.8 billion new light rail extension to Eastside
- \$4.65 billion new 520 bridge to Eastside

STRONG HOUSING DEMAND

- Shrinking apartment vacancy rate with continued strong demand
- Region predicted to add 135,000 new residents in next 3 years

STRONG COMMERCIAL DEMAND

- 27 million sf owned or leased by tech companies
- Strong growth predicted +2.7 million sf “in the market” now

NEW OFFICE REQUIREMENTS

ARCHITECTURE TO RECRUIT, RETAIN

- “The person we hire today needs a totally different office experience than the person we hired 5 years ago,” Sr. Technology Exec

NEW DESIGN PRIORITIES

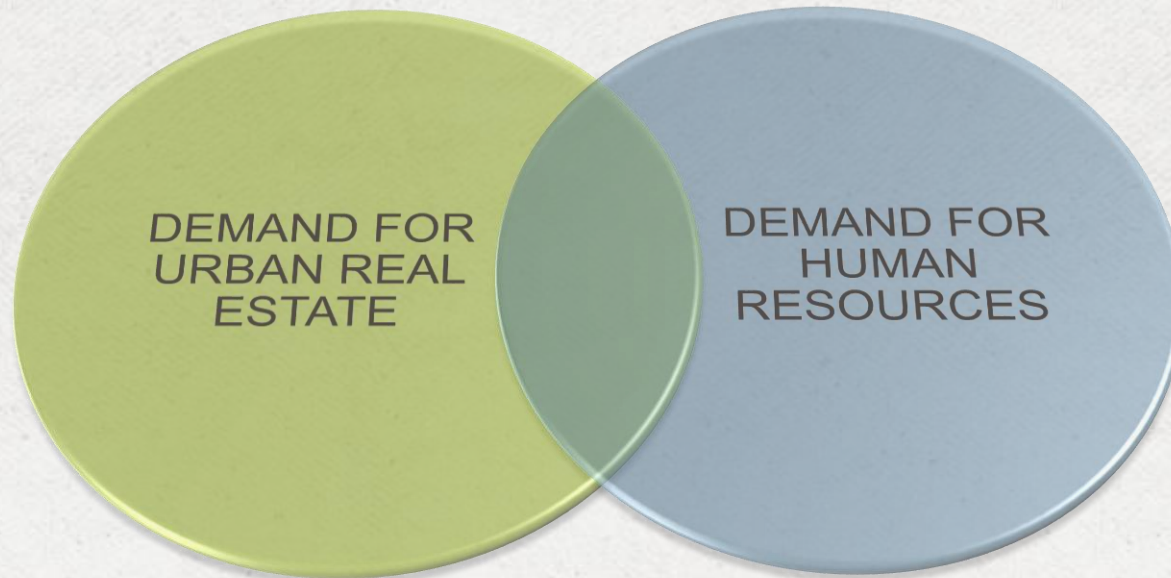
- Larger floor plates - 30,000 sf +
- Open floor plan, line of sight to anyone, serendipitous interactions
- Higher ceilings for larger windows, indirect light
- Spaces to mingle as well as meet
- Showers, lockers, bikes, dogs

LOCATION

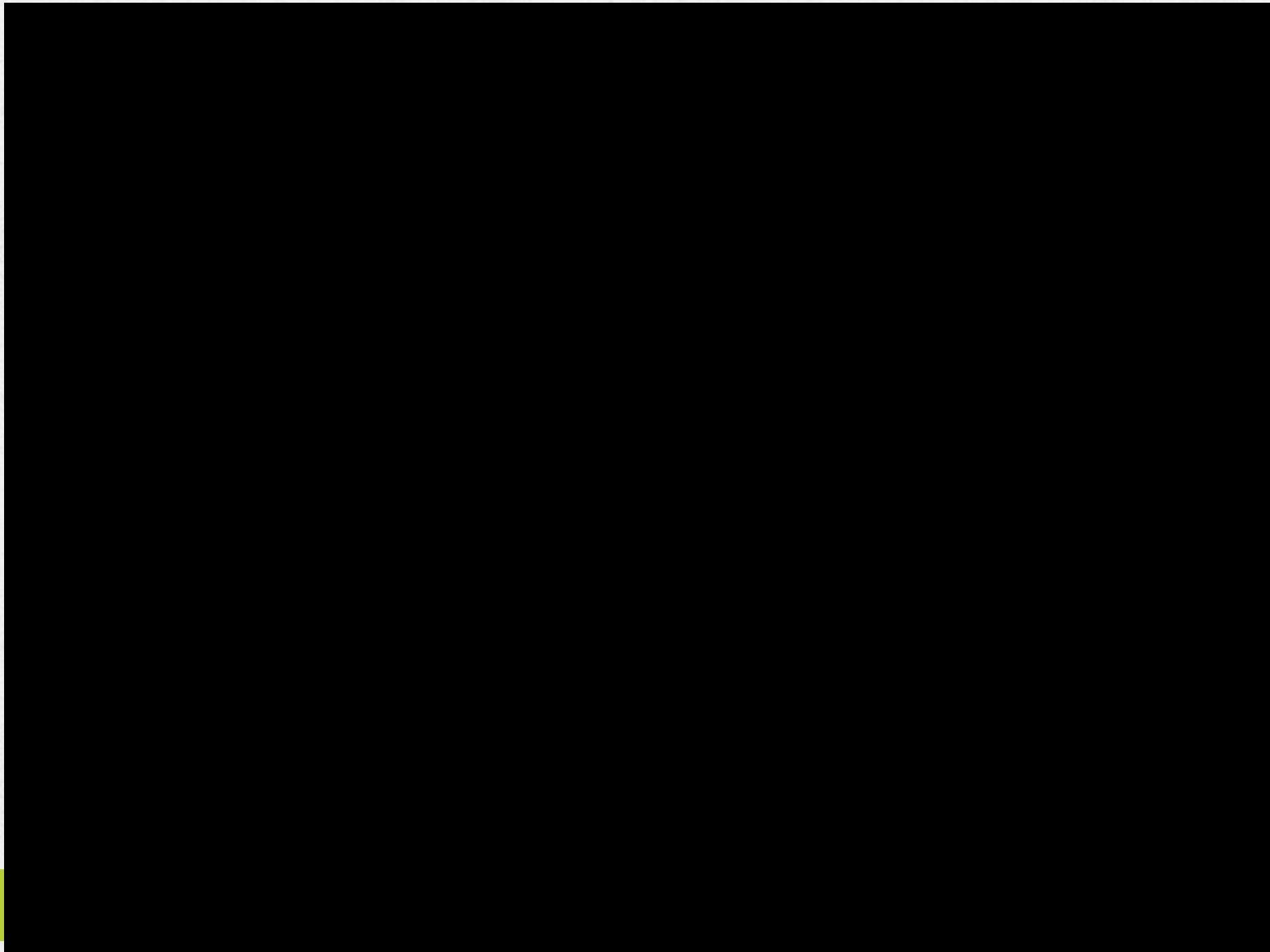
- Walking distance to “everything”



CONVERGING TRENDS



- Region: 27 million sf owned or leased by tech firms
- Strong demand by tech firms
- Region adding 135,000 new residents thru 2015
- Preference for urban environments w/ suburban access
- MSFT, AMZN, TMO, Expedia hire thousands per month
- High cost to recruit talent
- Top recruiting/retention predictors
 - Short commute
 - Amenities
 - Urban environments



DOWNTOWN
SEATTLE

DOWNTOWN
BELLEVUE



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ENTITLED MASTER PLAN

OFFICE	3,715,000 sf
RESIDENTIAL	1,222,000 sf
HOTEL	199,000 sf
RETAIL	158,000 sf
TOTAL	5,294,000 sf

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DEVELOPMENT MOMENTUM



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Urban Park and
Open Space 2015

DEVELOPMENT MOMENTUM



Brew Pub / Office
2016



**Urban Park and
Open Space** 2015

DEVELOPMENT MOMENTUM



Apartments
312 Units 2016



Brew Pub / Office
2016



**Urban Park and
Open Space** 2015



DEVELOPMENT MOMENTUM



Apartments

312 Units 2016



Brew Pub / Office

2016



Urban Park and Open Space

2015



Office - Block 24

166,614 sq ft 2017

DEVELOPMENT MOMENTUM



Apartments

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Urban Park and Open Space

2015



Office - Block 24

166,614 sq ft 2017



Office - Block 16

324,506 sq ft 2017

DEVELOPMENT MOMENTUM



Apartments

312 Units 2016



Apartments

252 Units 2017



Office - Block 24

166,614 sq ft 2017



Brew Pub / Office

2016



Urban Park and Open Space

2015



Office - Block 16

324,506 sq ft 2017

HERE COMES THE NEIGHBORHOOD



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