

#### **All US Ports - Loaded Container TEUs 2014**

Rank	Port	Exports	Imports	Total	Share %
-	All US Total	12,381,198	19,077,901	31,459,098	100.0%
1	Los Angeles	1,705,298	4,186,636	5,891,934	18.7%
2	Long Beach	1,396,717	3,536,257	4,932,974	15.7%
3	New York	1,354,918	2,921,069	4,275,987	13.6%
4	Savannah	1,252,062	1,345,829	2,597,891	8.3%
5	Norfolk	950,533	981,124	1,931,657	6.1%
6	Houston	879,840	753,829	1,633,670	5.2%
7	Oakland	784,610	824,302	1,608,911	5.1%
8	Charleston	682,548	742,763	1,425,311	4.5%
9	Tacoma	518,806	816,963	1,335,769	4.2%
10	Seattle	357,736	424,435	782,171	2.5%

## RECORD-SETTING PERFORMANCE IN 2013

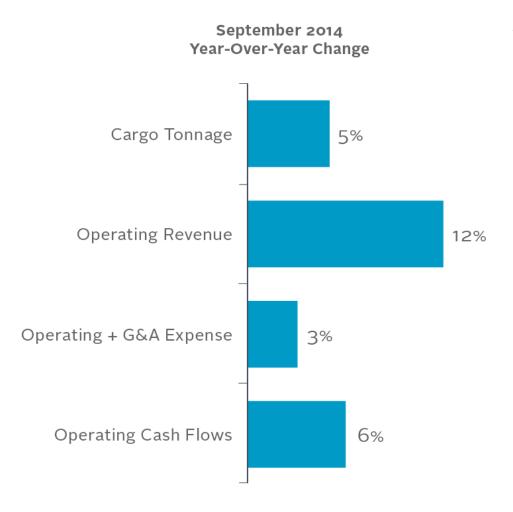
## 2013 Port Authority Records

- 36 million tons of cargo
- 1.95 million container TEU throughput
- Operating revenue \$234 million
- Cash flow \$90 million

## **National Rankings**

- # 1 U.S. port by foreign waterborne tonnage 163M tons
- # 1 U.S. port in petroleum, steel and project cargo
- # 7 ranked U.S. container port by total TEUs

## STRONG GROWTH CONTINUES IN 2014



#### YEAR-TO-DATE GROWTH DRIVERS

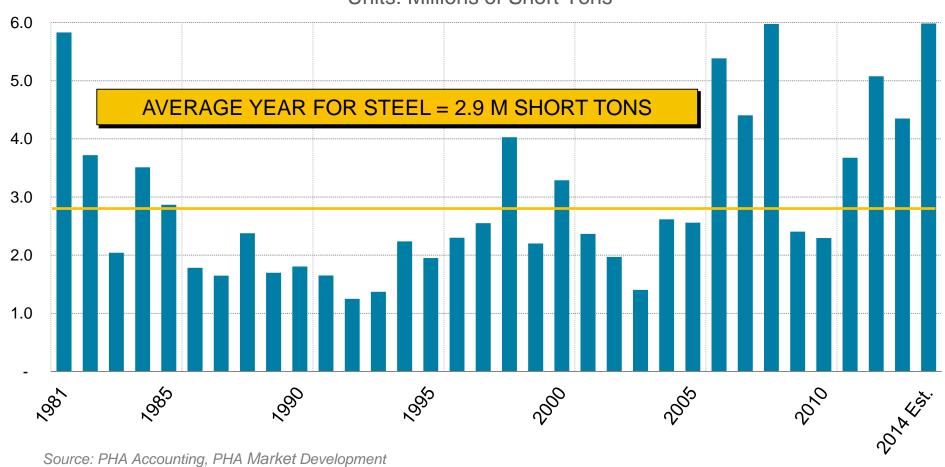
- Over 28 million tons of cargo handled
  - Driven by loaded container and steel imports
- Operating Revenue exceeds \$195 million
  - Strong volume growth
  - Real estate returns
- Expenses total \$155 million
  - Operating Expense up 4% due to higher loaded container volume
  - G&A down 2% due to focus on spending
- Operating Cash Flows exceed \$89 million

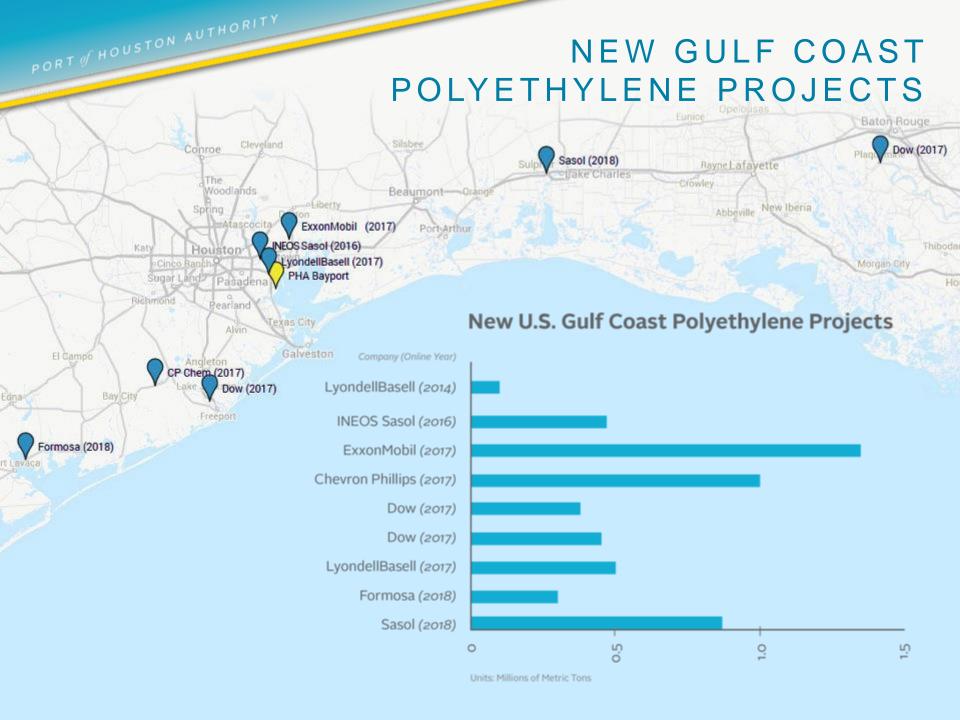


## RECORD YEAR FOR STEEL IN 2014

#### Port of Houston Authority Steel Imports 1981 - Present

Units: Millions of Short Tons

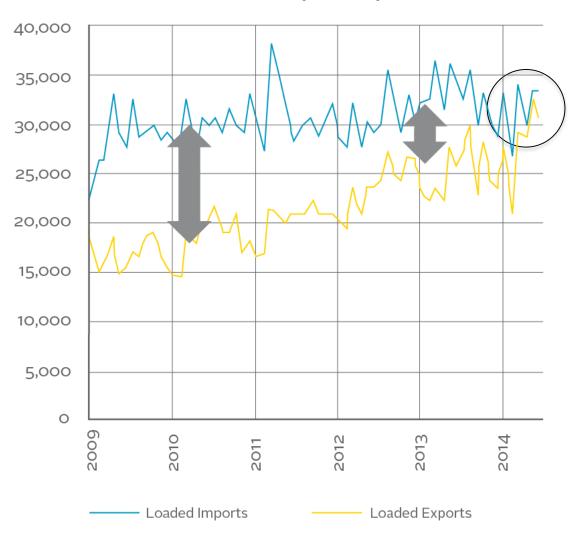




### BALANCED TRADE

#### **Gap Between Loaded Imports and Loaded Exports Closing**

Units by Type at PHA Bayport and PHA Barbour's Cut Terminals
Units (Not TEUs)



### Future of U.S. Ports

# Future of U.S. Ports (challenges and opportunities)

- Dealing with larger ships
- Expanding terminals
- Dealing with megaships chassis availability
- Infrastructure

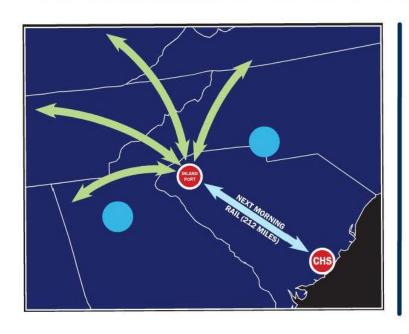


### PORTS TRADE AND LOGISTICS

PRESENTED TO: ULI

MAY 13, 2015

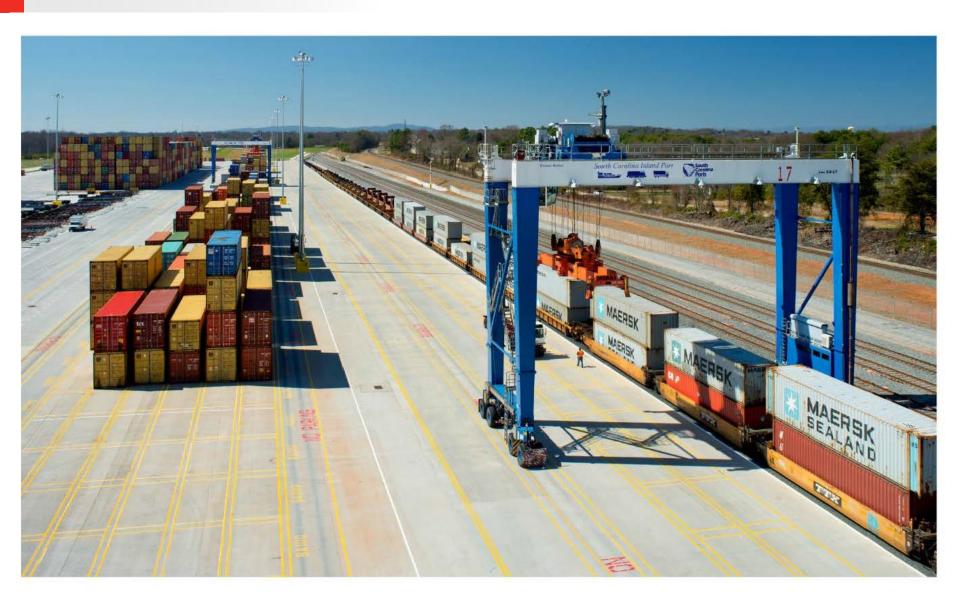
# SC Inland Port: A New & Innovative Rail Solution



- Located in Greer, SC.
- 212 Miles inland.
- SCPA owned & operated.
- Served by Class 1 railroad NS.
- On Interstate 85.
- Contiguous to GSP airport.
- Offering 4-modal convergence.









### WINTERHAVEN SITE PLAN



## WINTERHAVEN AERIAL



### CONNECTIVITY



#### WHAT IS THE MIDWEST INLAND PORT?

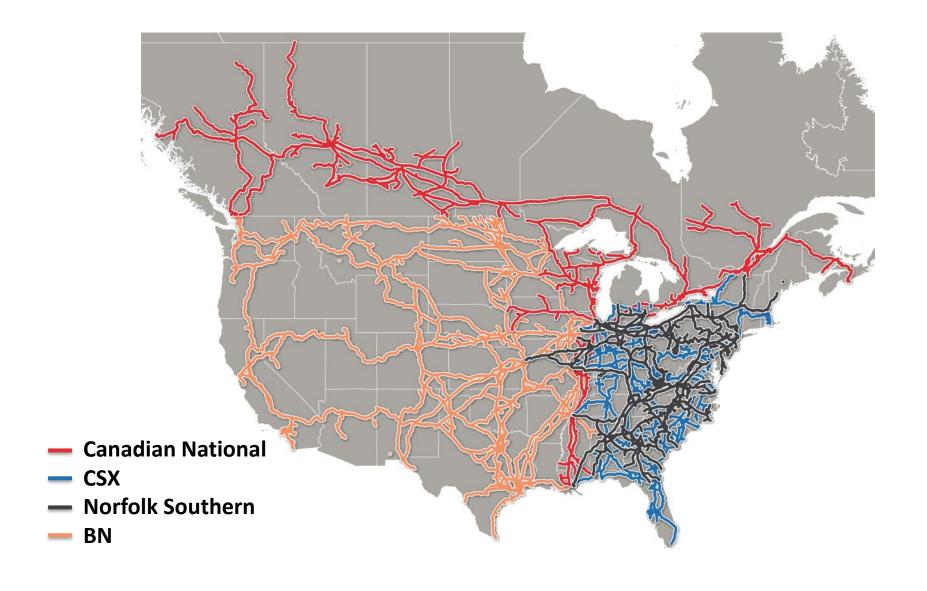
## A multi-modal hub located in Decatur consisting of:

- Intermodal Ramp
- 3 Class 1 Railroads
- 5 Major Roadways
- Airport

### The Midwest Inland Port offers:

- Foreign Trade Zone
- Customs Clearing
- TIF & Enterprise Zone
- Market Proximity

### RAIL ACCESS FROM COAST TO COAST





#### WHO IS THE TARGET MARKET?

- Local and regional businesses
  - Cost savings result in area businesses becoming more competitive which ultimately leads to growth
- International and domestic businesses
  - Need good mix of importers/exporters for a fluid match-back program
  - Manufacturers, warehouses, consolidation/deconsolidation centers, distribution centers



#### **CONTACT US**

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