

ULI Advisory Services
Program

January 25 – 30, 2004



#### The Process

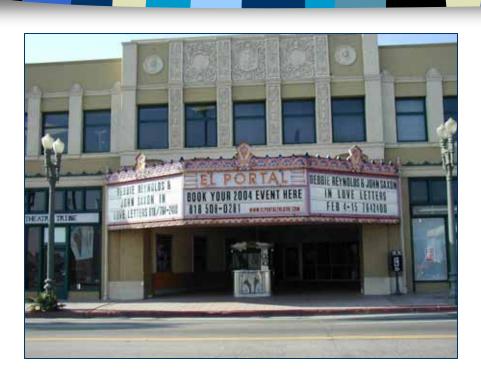


- Reviewed briefing materials
- Came to town Sunday
- Briefing and tour on Monday
- Interviews Tuesday
- Work, Work, Work Wednesday and Thursday
- Show time Friday

# Today's Presentation

- Overview
- Market Issues
- Planning and Design Context
- Development Strategies
- Implementation
- Questions and Answers

# Market Potential



# Economic and Demographic Overview

- Statistical caveats
- 11% population growth
- 45.6% Hispanic
- Income growth lagged inflation
- Diverse household sizes
- No really large employers

# Overview of Real Estate Market Conditions

- Office as of July 2003
  - Overall LA vacancy 15.8%
  - Rents \$28.80/sf
    - Down from 29.88
  - 4.5 years to reach 10% vacancy
  - Three major buildings contain about 510,000 sq. ft.
  - 7% vacant with rents in mid \$20s
  - Tenants entertainment industry

# Office as of July 2003 (contd.)

- MTA station enhances potential for creating office
- Current rents do not support the cost of new construction
- If key sites are preserved, office uses may well be achievable in 5 to 10 years

- 64% of total 59,000
- North Hollywood added 2,763 units 1990-2000
- Most in large projects
- Renters comprise 68.1%
- Vacancy rate 3.2%; rents vary based on the quality and vintage of product
- High end \$2/SF/month

- 1,500+ new apartments approved or under construction
  - 90% market rate
- All projecting market rents at \$1.75 to \$2.00
- Average condo value \$244,00 compared to single family home – just under \$277,000

- No for-sale under construction but two in the pipeline
- Panel anticipates more for-sale product will emerge as desirability increases

- Long-term prospects for residential excellent
- North Hollywood is well-positioned as an urban infill site
- Strong residential market could crowd out other uses
- CRA may wish to consider policies for
  - Workforce, affordable, and senior housing
  - Reserving key sites for employment generation
  - Preserving certain single-family neighborhoods

# Retail – Regional and Subregional

- Burbank dominates the regional and subregional markets
- North Hollywood area served by two regional shopping centers
  - Westfield Fashion Square Sherman Oaks
  - Panorama Mall
- 70 mulitplex movie screens
- Prospects not promising for destination retail
- Main Street model more appropriate

# Retail – Convenience and Neighborhood

- Healthy local retail market
- Rents range from \$1.25 to \$3.50 NNN
- Magnolia and Vineland Center \$1.50 \$2.00 range – vacancy reported at 1.1%
- Ralph's one of chain's best performers
- Local retail should benefit from new residential
- Transit investment does less for retail
- Retail must be viable on its own

#### Hotel

- No market data collected for the panel
- A difficult time for new hotel development
- Even strong players have problems financing
- Hotel developers see no potential
- View could change as station area builds out
- No major destination in area now
- Universal City' #1 tourist destination
- Explore pre and post 9/11 performance of local hotels

#### Summary

- MTA's transportation infrastructure enhances market-based development opportunities
  - Multifamily residential
  - Conventional office in the mid- to long-term
  - Arts and entertainment district related
  - Destination uses
- Does less for retail
- Recent developer interest attests to this fact
- Substantial differences in near term viability and hence level of required subsidy

#### Summary

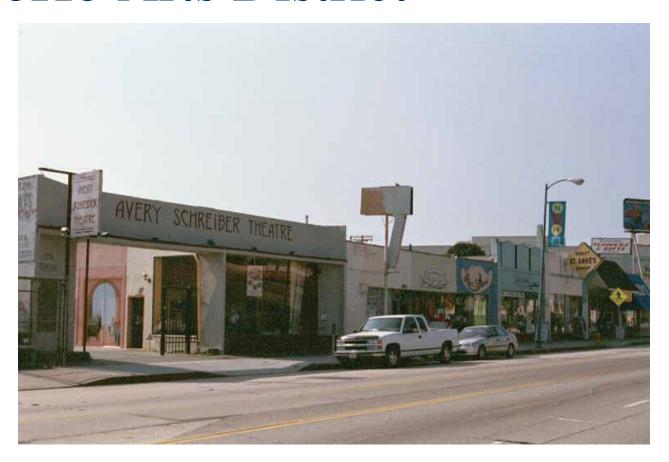
- Additional transit boon would be Rapidway extension eastward to Burbank Airport
- Market trends augur well
- Led by new multi-family residential development that will enhance and expand local retail market
- The area could become more of a subregional draw focused on the 2M+ population of the Valley and communities to the north

#### Summary

- As a real community center takes shape, the station area's attractiveness as an office employment center will grow
- To realize this vision need adequate public policies and implementation strategies
  - Ensure mix of housing
  - Protect and preserve key arts district uses and sites



Live theaters on life-support

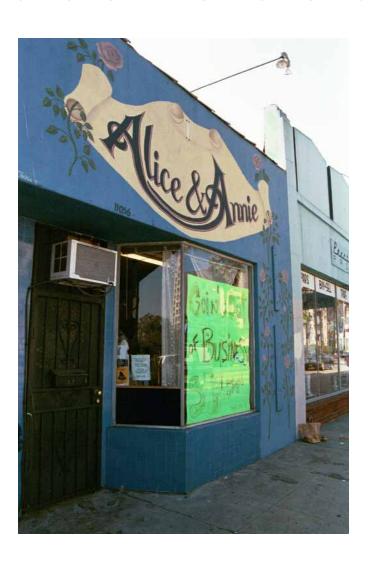


Urban pioneers

Affording the NoHo dream



#### Vision for the Visionaries



Keep on truckin'

#### Vision for the Visionaries



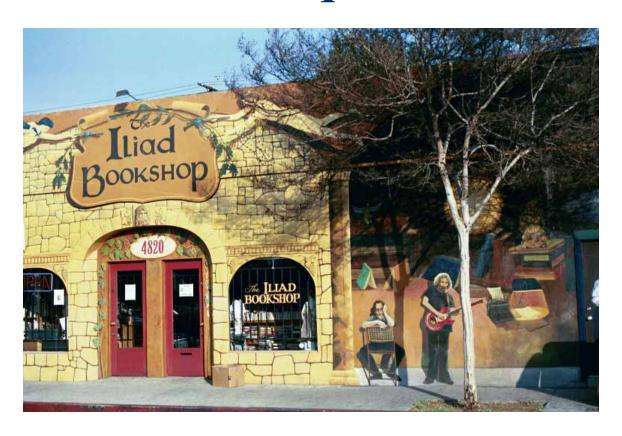
Trains and boats (streets) and planes (bikes)

# Unite and Conquer

NoHo Theater and Arts Business Collaborative



# Unite and Conquer



Buy local and eat local

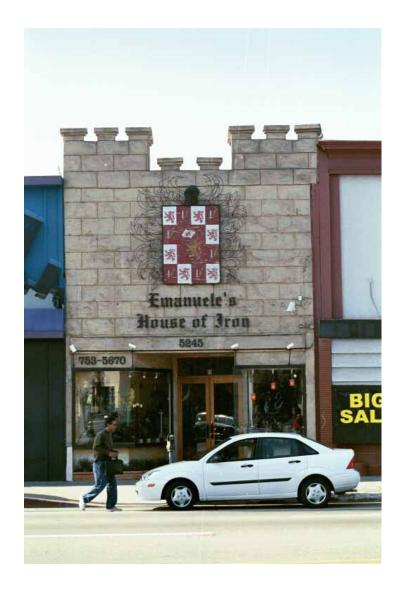
# Marketing and the Really Big "Shew"



Branding for fun and profit

#### The World Animation Center

It's not your father's Mickey Mouse



#### NoHo Theater Center



Black boxes and bright lights

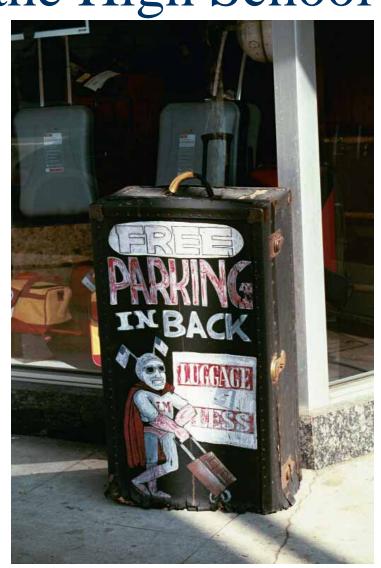
#### **Art-House Cinemas**



Take 1 – That's a Wrap

# Art Institute and the High School

Learning young and learning old



#### **YMCA**



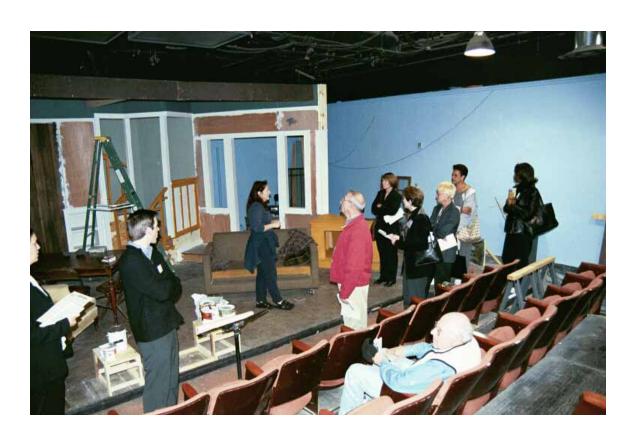
You know it's fun to stay

#### Oasis Arena



Still in the desert

#### The End of the Lines



Next stop.... NoHo Village

# Planning and Design

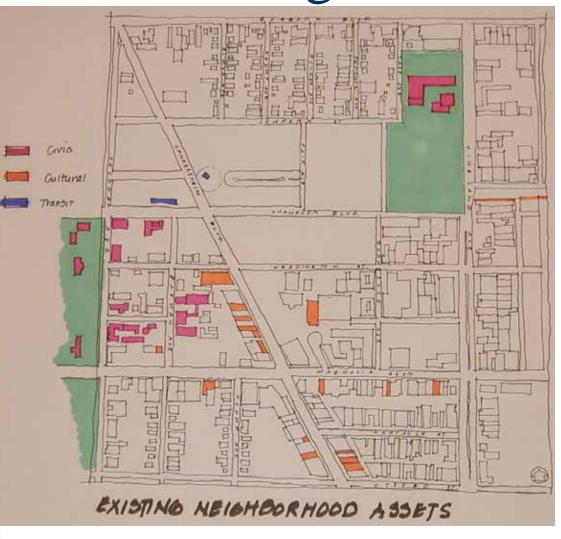
#### NoHo Context







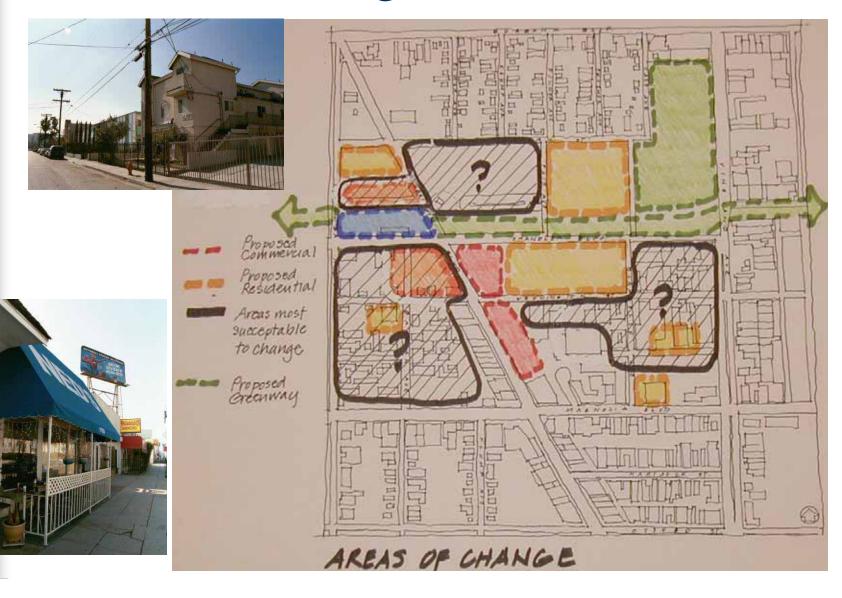
# NoHo Strengths







# NoHo Challenges



## NoHo Opportunities





#### A Vision for NoHo

#### "Building a Neighborhood not Projects"

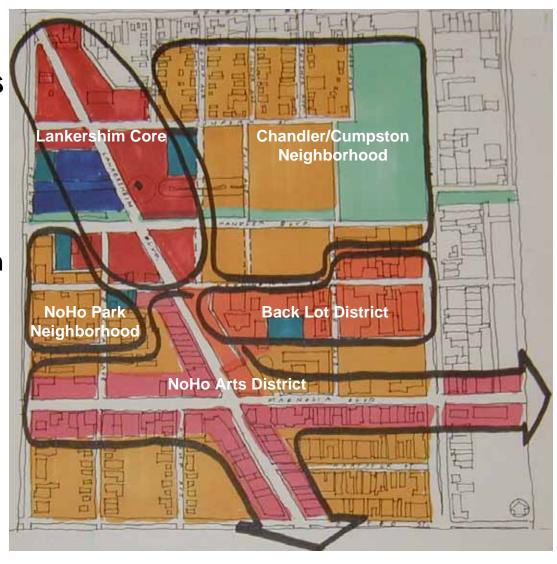
- A vibrant arts and cultural center for the region
- New neighborhoods for urban living
- A vibrant commercial cente centered around a multimodal transit center in the valley



#### A Vision for NoHo

## 5 distinct districts define the core

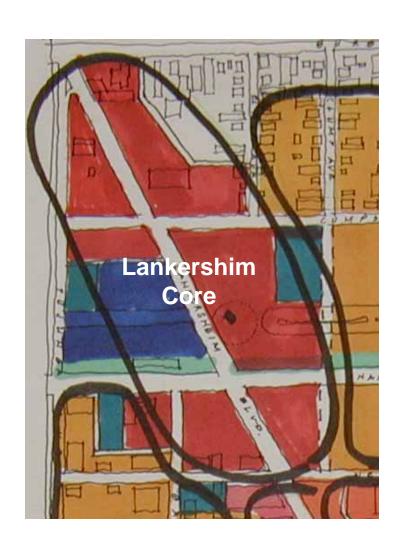
- Lankershim Core
- NoHo Arts District
- Chandler/Cumpston Neighborhood
- Back Lot District
- NoHo Park Neighborhood



## Development Strategy – Lankershim District

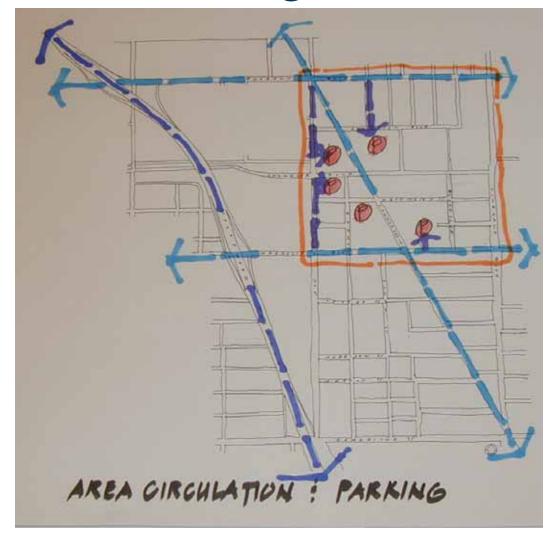
The central commercial and entertainment Core of NoHo

- 7 parcels fronting Lankershim
- Office, retail, entertainment, cultural and residential
- Up to 15 stories building heights
- New Multi-modal Transit Center
- Anchor cultural destination (museum, art house cinema)
- Ground level retail
- Dispersed and shared parking
- Streetscape with center median and public art



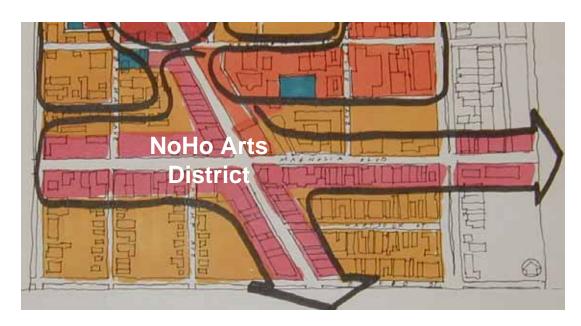
## Lankershim District - Area Circulation and Parking

Use Tujunga
 Avenue to
 distribute traffic to
 NoHo area
 parking garages
 near the Metro
 center



## Development Strategy – Arts District

NoHo's eclectic center for theater, visual arts, music and dining

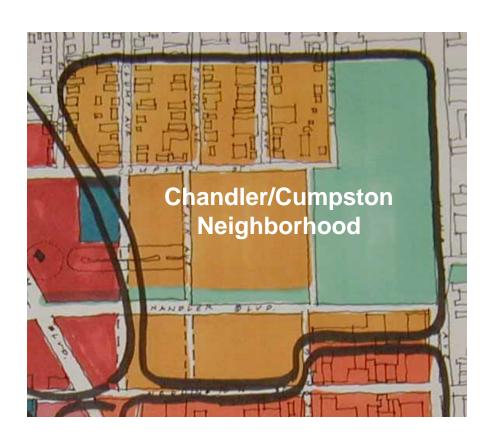


- Lankershim from Weddington to Camarillo; Magnolia from Tujunga to Vineland
- •Cultural venues, restaurants, community centers, specialty stores
- Maintain current storefront heights at 1-3 stories
- •Well-landscaped, well-lit streetscape with center median and public art
- Integrate Academy Plaza into streetscape of Lankershim

## Development Strategy – Chandler/Cumpston Neighborhood

## A New urban residential neighborhood centered around a new high school

- Residential neighborhood between Burbank and Chandler
- Mixed income residential development, predominantly multi-family
- Building heights at 2-5 stories max.
- Well-landscaped, well-lit streetscapes on all residential streets
- New residential units creating eyes on the street
- Residential preservation



## Development Strategy – Back Lot District

An adaptive reuse district for living, the arts, live/work, industry production

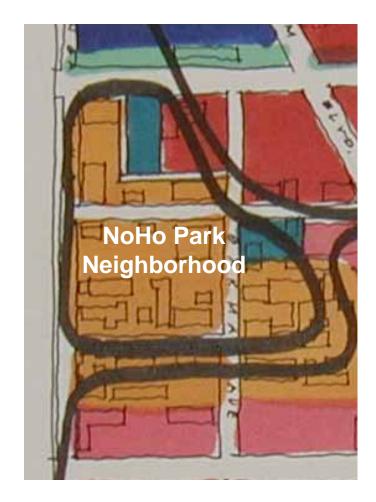


- Located between Vineland, Lankershim, Chandler and Magnolia
- Adaptive reuse of industrial buildings
- Buildings heights at 2-5 stories max.
- Give Weddington Street arts identity
- Well-landscaped, well-lit streetscapes with public art and murals

## Development Strategy – NoHo Park Neighborhood

## Building community around existing civic anchors

- Neighborhood adjacent to North Hollywood Park
- Infill residential
- Integrate existing civic uses schools, playgrounds, library, post office, etc
- Strengthen east west connections from park into neighborhood
- Well-landscaped, well-lit streetscapes on all residential streets



### Open Space Network

## Improve NoHo's lack of public open spaces

- MTA Greenway
- Accessible recreation fields
- New Civic Plaza for local events
- Extend Academy Plaza to Lankershim
- Landscaped center median along Lankershim
- Wide sidewalks on major commercial street
- Landscaping and lighting on all streets
- Interim use and treatments for vacant lots



#### Goals

- Promotes Design Excellence
- Creates a sense of place
- Gives clear design intent
- 4 Major Elements –
   Massing & Heights;
   Parking & Circulation;
   Ground Level Treatments;
   Public Realm



#### Massing & Heights

- Lankershim Core 15 max
- Arts District 2 max; setback above 2
- Chandler/Cumpston 5 max
- Back Lot District 4 max
- NoHo Park 5 max



#### **Ground Level Treatments**

- Retail and Cultural use requirements on major streets
- Minimum floor-to-ceiling heights for retail (14'-0" min.)
- 75% min. glazing on storefronts



## Parking & Circulation

- No curb cuts on Lankershim
- Screen parking garages from major streets with other uses
- Discourage large parking garages – locate smaller, mid block garages
- Maximize use of transit; reduce parking



#### Public Realm

- Slow traffic, create landscaped center median along Lankershim
- 12' minimum sidewalk widths on commercial streets
- Aggressive streetscape and public art program



# Development Strategies and Implementation

Having a vision is critical but knowing how to make the vision a reality is equally important.

## Five Strategies

- Specialty district
- Marketing
- Finance
- Planning
- Collaboration

### Development of MTA Properties

"Joint development is a real property asset and management program designed to secure the most appropriate private and/or public sector development on MTA-owned property at or adjacent to transit stations and corridors."

#### Recommendations

- Internal Support is required
- External Support also critical

## NoHo Arts District



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