

Moscone West 701 Howard Street San Francisco, CA **ULI Mission:** Shape the future of the built environment for transformative impact in communities worldwide

CONNECT active, passionate, diverse members through the foremost global network of

interdisciplinary professionals

INSPIRE best practices for equitable and sustainable land use through content, education,

convening, mentoring, and knowledge sharing

LEAD in solving community and real estate challenges through applied collective global

experience and philanthropic engagement

IOPC Black Council Agenda

Chair:
Vice Chair (Foundation Ambassador):
Vice Chair (DEI):
Vice Chair:
Vice Chair:

Vice Chair:

Vice Chair:

Vice Chair:

Vice Chair:

Vice Chair:

Vice Chair:

Glen Bartley

IOPC Black Council Agenda: Day 1- Wednesday, November 5, 2025, 2-6pm

Mosaic: Three Embarcadero Center, Lobby Level

2:00-2:10 Vice Chair (Amy Curry) Welcoming Remarks/ Introductions/ General Announcements

- Welcome, thank you, and introduction of new members and guests
- Reminder to complete attendance sheet
- Reminder to complete council evaluation form confirm we still like the split meeting format
- Review of ULI Priorities & Council Member Expectations
- Next Meeting: Music City Center Nashville, TN, United States
 - Council Day 1 & Dinner Wednesday, May 6th | Council Day 2 Thursday, May 7th
- Reminder: We are in a different location for tomorrow's meeting!
- ULI Foundation Discussion

2:10-3:00 BLACK TALKS TO BLACK

Moderator: Dierdre Perez and Brian Kavoohian

For this meeting segment, please come prepared to discuss the key topics that are on your mind vs set programming. Feel free to email any topics in advance to Dierdre and Brian.

3:00-3:30 PRESENTATION: CITY OFFICE REIT TAKE PRIVATE

<u>Presenter</u>: Michael Leggett, JLL

3:30-4:30 PANEL: CREATING VALUE IN TODAY'S MARKET ENVIRONMENT

Moderator: John Huguenard, JLL Speakers: Andy Lowe, Clarion

Bruce Cohen, Temerity Strategic Partners

Sean Armstrong, Westport

4:30-5:15 DEAL SPOTLIGHT: 590 MADISON, NYC "The largest 100% fee simple office acquisition post-COVID"

<u>Presenters</u>: Steve Livaditis, Consolidated Oxford Real Estate

Will Silverman, Eastdil Jake Clark, STRS Ohio

Cocktail hour will be located on the outdoor terrace, short walk across the street to dinner

Council Dinner – Wednesday, November 5, 2025, 6:30-8:30pm

Joined by: IOPC Blue

Location: La Mar Cocina Peruana

Address: Pier 1 ½ San Francisco, CA 94111

Transportation: N/A (across the street)

RSVP and cost: Accept meeting invite with response. Members' fees are included in the annual council dues. Guest Fee \$400.

IOPC Black Council Day Agenda: Day 2 – Thursday, November 6, 2025, 8-1:30pm

San Francisco Marriott Marquis: 780 Mission Street, San Francisco

8:00-8:15¹ Chair (Austin Maddux) Welcome, any remaining updates or business

8:15-9:00 PRESENTATION: WHERE ARE WE IN THE CYCLE? A TOP-DOWN VIEW

Presenter: Josh Scoville, Hines

9:00-9:45 DEAL SPOTLIGHT: OFFICE 2 RESI CONVERSION

<u>Presenter</u>: Andrew Blanchard, Rockwood

9:45-10:45 PANEL: INDUSTRIAL TRENDS

Moderator: Roger Morales, KKR

Speakers: Darcy Barnes, Bank of America

Amy Curry, Dermody Will Pike, CBRE Pete Cassiano, OMP

10:45-11:45 PANEL: OFFICE CURIOUS

Moderator: Laura Dunn, Spear Street Capital

Speakers: Ambrose Fisher, Oaktree

Colby Wick, Shorenstein

Knute Kvarekvaal, Norges Bank Matthew Godoff, Synergy Boston

11:45-12:30 REVITALIZING CBDs: SAN FRANCISCO vs. HOUSTON

Moderator: Jessica Harrison, Manulife IM

Speakers: Kyle Kovac, CBRE

Stephen Sherrill, San Francisco Board of Supervisors

John Mooz, Hines

12:30-1:30 LUNCH *Provided on-site, no presentation programming during lunch.*

Please plan flights to allow you to remain with the council through lunch.

¹ Just a reminder that breakfast will not be served at this meeting. We will have coffee/drinks & light snacks.