## TEAM # 2024-14347 Meander Development Proforma 2| Assumptions

		Rents	, Sales prices, NOI and cap rates			
Market Rate Housing Rents and Sales I	Prices				Exit Assumptions	
Studio	Rents/SF	Rents/Month			Cap Rate	
Average Size in SF	450	450			Affordable Rental	4.75%
Rent or Price PSF	\$3.31	\$1,490	Retail	Rent per SF(NNN)	Market Rate Rental	4.75%
1BR			Ground floor retail	\$51	Office	6.63%
Average Size in SF	668	668	Traditional Retail	\$40	Retail	6.25%
Rent or Price PSF	\$3.70	\$2,472	Retail Rents Charged	\$46	Parking	6.60%
2BR			Seattle Average	\$38	Sale Costs	2.00%
Average Size in SF	869	869	NOI Calculation			
Rent or Price PSF	\$3.93	\$3,415	Additional Mixed use revenues after parking	5.0% of gross revenue	Leverage Assump	otions
3BR			Suburban retail office	5.0% of gross revenue	Debt percentage	
Average Size in SF	1,042	1,042	Mixed Use Expense Estimate	35.0% of gross revenue	Residential mixed use	60%
Rent or Price PSF	\$6.20	\$6,460			High Rise Residential	60%

Parking Mix	
Maximum Parking Ratio Requirements; No minim	<u>um per 23.49.019</u>
Residential (per unit)	0.55
Retail/Office (per 1,000 sf):	1.00
Underground, Structure and Surface	
SF per space(including circulation)	350
<u>\$/space</u> Below Grade Structured Parking Surface Parking	\$65,625.00 \$6,000.00
Lifts	
SF per space(including circulation) \$/space Manthu Bott / Space	150 \$8,500.00
Monthly Rent / Space Unbundled rent/space	\$250
Public garage	
Affordable	\$0.00
Suburban Surface	\$0.00

		High Ris
Project Cost Est	imating parameters	Office
Туре	Basis	Retail
Type I Hard Costs for Construction - Assembly (1-2 Stories)	\$300 per SF net leasable	
Type I Hard Cost for Subgrade Construction - Stroage (1-Stories)	\$250 per SF net leasable	
Type IV Hard Costs for Construction - (3-6 Stories)	\$400 per SF net lease or sale	
Type IV Hard Costs for Construction - High Rise (7Stories)	\$450 per SF net lease or sale	
Infrastructure Costs for Landscaping	\$200 per SF	
Hard Costs for Renovations	\$150 per SF	
Chinook Use Retrofit	\$195 per SF	
Parking Costs	See Parking Mix table	
Hard Cost Contingency	5% of GMP costs	
Municipal Fees and Allowances (typically \$37,500 per unit, assumed waived for ten years)	\$4,000	
Share of Infrastructure	Estimated allocation from FPC	
Legal	Estimate	
Land Closing Costs/commissions	1% of total hard costs	
Design	6% of total hard costs	
Developer Fee	3% of Project Budget	
Construction Management Fee	2% of total hard costs	
Taxes during construction	Estimated waived for ten years	
Insurance	\$5,000 per unit	1
Marketing, FFE and Preleasing	Estimate	
Operating Deficit	6 Months of OPEX	
Commercial Tenant Improvements	\$40 per SF of retail	
Retail and office brokerage	6% on a five year term	
Construction Loan Origination	1.50% of loan amount	
Selling Costs	LESS: 2% Selling Costs	
Construction Interest	7% of loan amount	

60% 60%

	Affo	ordable Rentsby income a	ind census tract	
Census Tract	Tract 85	Tract 81.02	Tract 92	Average
2022 Median Income	\$71,875	\$122,375	\$40,106	\$78,119
Low Income: 60% of median	\$43,125	\$73,425	\$24,064	\$46,871
30% spent on Housing	\$12,938	\$22,028	\$7,219	\$14,061
less Utility Allowance	\$1,294	\$2,203	\$722	\$1,406
Remainder for Rent	\$11,644	\$19,825	\$6,497	\$12,655
Monthly	\$970	\$1,652	\$541	\$1,055
Low Income: 80% of median	\$57,500	\$97,900	\$32,085	\$62,495
30% spent on Housing	\$17,250	\$29,370	\$9,625	\$18,748
less Utility Allowance	\$1,725	\$2,937	\$963	\$1,875
Remainder for Rent	\$15,525	\$26,433	\$8,663	\$16,874
Monthly	\$1,294	\$2,203	\$722	\$1,406
Moderate Income: 110% of media	\$79,063	\$134,613	\$44,117	\$85,931
35% spent on Housing	\$27,672	\$47,114	\$15,441	\$30,076
less Utility Allowance	\$2,767	\$4,711	\$1,544	\$3,008
Remainder for Mortgage	\$24,905	\$42,403	\$13,897	\$27,068
Monthly	\$2,075	\$3,534	\$1,158	\$2,256

## TEAM # 2024-14347 Meander Development Proforma

4 | Development Program

							Housing				
			Market Rate Assumpt	ions		Affordable	Rate Assumptions			Luxury Rate Assumption	ns
Unit Mix per Resi	idential Building	Net Rentable Square Feet (NRSF)	\$/SF/Mo.	Annual Unit Revenue	Net Rentable Square Feet (NRSF)	\$/SF/Mo.	Annual Unit Revenue	Monthly Affordability Requirements	Net Rentable Square Feet (NRSF)	\$/SF/Mo.	Annual Unit Revenue
Studios	5.0%	450	\$3.31	\$17,887.45	450	\$2.32	\$12,521.21	663	450	\$4.31	\$23,253.68
1 bedroom/1 bath	30.0%	668	\$3.70	\$29,638.20	668	\$2.59	\$20,746.74	710	668	\$4.81	\$38,529.66
2 bedroom/2 bath	40.0%	869	\$3.93	\$40,989.00	869	\$2.75	\$28,692.30	852	869	\$5.11	\$53,285.70
3 bedroom/3 bath	25.0%	1,042	\$6.20	\$77,563.80	1,042	\$4.34	\$54,294.66	985	1,042	\$8.06	\$100,832.94

Р												
h												
а		Residential Area	Units	Market Rate Units	Affordable Rate Units	Luxury Units	Unit Type Revenue	Total Housing Revenues	Retail Area	Rent per SF	Total Retail Revenues	Total Revenue
S		930,218										
е	Studios	46,511	101	71	27	3	\$ 1,677,843					
	1 bedroom/1 bath	279,065	415	289	107	19	\$ 11,517,405					
1	2 bedroom/2 bath	372,087	425	298	108	19	\$ 16,325,919					
Ĩ	3 bedroom/3 bath	232,555	220	154	58	8	\$ 15,900,579	\$ 45,421,745	182,030	\$ 45.50	\$ 8,282,365	\$ 53,704,110

Р												
h												
а		Residential Area	Units	Market Rate Units	Affordable Rate Units	Luxury Units	Unit Type Revenue	Total Housing Revenues	Retail Area	Rent per SF	Total Retail Revenues	Total Revenue
s		633,279										
A	Studios	31,664	67	48	18	1	\$ 1,107,233	]				
Č	1 bedroom/1 bath	189,984	281	199	71	11	\$ 7,794,847	1				
	2 bedroom/2 bath	253,312	289	203	74	12	\$ 11,083,426	1				
2	3 bedroom/3 bath	158,320	149	104	40	5	\$ 10,742,586	\$ 30,728,091	86,040	\$ 45.50	\$ 3,914,820	\$ 34,642,911

	Residential Area	Units	Market Rate Units	Affordable Rate Units	Luxury Units	Unit Type Revenue	Total Housing Revenues	Retail Area	Rent per SF	Total Retail Revenues	Total Revenue
	528,395										
Studios	26,420	57	41	15	1	\$ 944,457					
1 bedroom/1 bath	158,519	235	165	61	9	\$ 6,502,621	1				
2 bedroom/2 bath	211,358	241	170	62	9	\$ 9,226,624					
3 bedroom/3 bath	132,099	126	89	32	5	\$ 9,144,772	\$ 25,818,474	103,238	\$ 45.50	\$ 4,697,329	\$ 30,515,803
					Total Housing Rev.	\$ 101,968,311				Total Revenue Rev.	\$ 118,862,825
					Total Units	2,909				Total Retail sqft	371,308

Total Housing Rev.	\$ 101,968,311
Total Units	2,909
Total Bedrooms	5,079

## TEAM # 2024-14347 Meander Development Proforma 4 | Development Program



Construction	
Type IV Hard Costs for Construction - High Rise (7-25 Stories)	\$450 per SF net lease or sale
Type IV Hard Costs for Construction - (3-6 Stories)	\$400 per SF net lease or sale
Hard Costs for Renovations	\$150 per SF net lease or sale

Р																						
h					Allocated Demolition	Allocated Land						Construction			Marketing, FFE and		Retail Tenant		Construction Loan		Additional	
а	Construction		Parking Stalls	Hard Cost Contingencies	(Proportional)	(Proportional)	Municipal Fees and Allowances	Infrastructure allocation	Legal Land Clo	ing Costs Design	Developer Fees	Management Fees	Taxes In:	surance	Preleasing	Operating Deficit	Improvements	Retail Brokerage	Origination	Construction Interest	Contingency	Total Costs
s										i i											·	
e				_																		
		Comm. Stall Count:	150																			
1		Res. Stall Count:	344																			
1	\$ 307,791,100	\$	32,418,750	\$ 15,389,555	\$ 1,500,000	\$ 315,694,400	\$ 4,448,000	\$ 8,639,222	\$ 400,000 \$	,231,807 \$ 19,390,8	39 \$ 9,695,420	\$ 6,463,613	\$ - \$	5,805,000 \$	1,500,000	\$ 8,052,621	\$ 4,550,750	\$ 2,484,710	\$ 3,983,46	\$ 18,589,480	\$ 1,000,000 \$	5 771,028,727

Р																							
h					Allocated Demolition	Allocated Land							Construction			Marketing, FFE and		Retail Tenant		Construction Loan		Additional	
а	Construction		Parking Stalls	Hard Cost Contingencies	(Proportional)	(Proportional)	Municipal Fees and Allowances	Infrastructure allocation	Legal	Land Closing Costs	Design	Developer Fees	Management Fees	Taxes In	nsurance	Preleasing	Operating Deficit	Improvements	Retail Brokerage	Origination	Construction Interest	Contingency	Total Costs
s																							
е																							
		Comm. Stall Count:	0																				
		Res. Stall Count:	0																				
2	\$ 243,669	,105	\$ -	\$ 12,183,455	\$ 1,750,000	\$ 210,510,380	\$ 3,028,000	\$ 15,318,185	\$ 300,000	\$ 2,700,506	\$ 15,351,154	\$ 7,675,577	\$ 5,117,051	\$-\$	3,930,000 \$	2,500,000	\$ 5,571,650	\$ 2,151,00	0 \$ 1,174,446	\$ 3,003,76	0 \$ 14,017,547	\$ 466,667	\$ 550,418,483

P h	<b>A</b>				Allocated Demolition (Proportional)	Allocated Land							Construction	_		Marketing, FFE and		Retail Tenant		Construction Loan		Additional	
а	Construction		Parking Stalls	Hard Cost Contingencies	(Proportional)	(Proportional)	Municipal Fees and Allowances	Infrastructure allocation	Legal	Land Closing Costs	Design	Developer Fees	Management Fees	Taxes	Insurance	Preleasing	Operating Deficit	Improvements	Retail Brokerage	Origination	Construction Interest	Contingency	Total Costs
S																							
e		Comm. Stall Count:	10																				
		Res. Stall Count:	100																				
3	\$ 284,234,850		\$ 17,062,500	\$ 14,211,743	\$ 1,500,000	\$ 177,330,220	\$ 2,540,000	\$ 9,178,743	\$ 200,000	\$ 1,847,664	\$ 17,906,796	\$ 8,953,398 \$	5,968,932	\$-\$	\$ 3,295,000	\$ 1,500,000	\$ 3,840,364	\$ 2,580,950	\$ 1,409,199	\$ 2,110,03	\$ 9,846,830	\$ 300,000 \$	565,817,222

## TEAM # 2024-14347 Meander Development Proforma 4a| Phasing Timeline

	Schedule										
Development Component	Pre- Development	Demolition	Construction	Closeout							
Phase 1	01/1/25 to 6/30/26	7/1/26 to 9/30/26	10/1/26 to 9/30/28	10/1/28 to 3/31/29							
Phase 2	1/1/28 to 12/31/28	1/1/29 to 3/31/29	4/1/29 to 3/31/32	4/1/32 to 9/30/32							
Phase 3	7/1/31 to 6/30/32	7/1/32 to 9/30/32	10/1/32 to 6/30/34	7/1/34 to 12/31/34							