Brand Development from 10,000 Feet

Advisory Services Phase I: Project Kick Off & Bozzuto Onboarding Ideally 24+ to 18 Months Prior to First Move-Ins

> Advisory Services Phase II: Getting into the Details & Brand Ideally 18 to 12 Months Prior to First Move-Ins

> > Advisory Services Phase III: Finalizing the Design & Executing the Brand Ideally 12 to 6 Months Prior to First Move-Ins

> > > Advisory Services Phase IV: Final Preparation for the Launch 6 to 3 Months Prior to First Move-Ins

> > > > Advisory Services Phase V: The Launch
> > > > 3 to 1 Months Prior to First Move-Ins (Potentially Pre-Leasing depending on Project)

Advisory Services Phase VI: First Move-Ins